



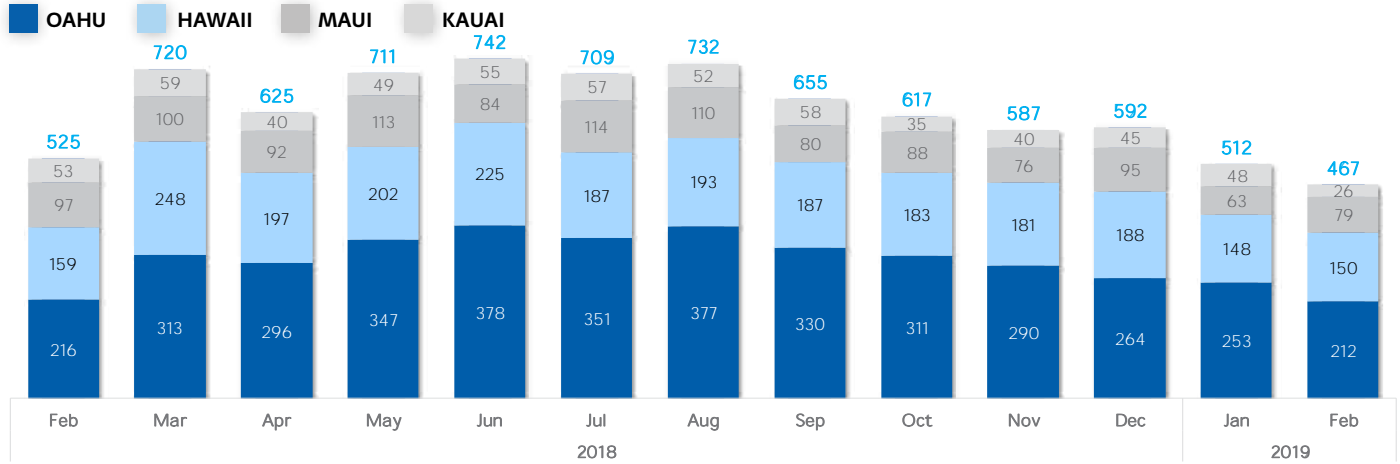
# TITLE GUARANTY

TITLE & ESCROW SERVICES

## RESIDENTIAL SALES REPORT FEBRUARY 2019

# KAUAI

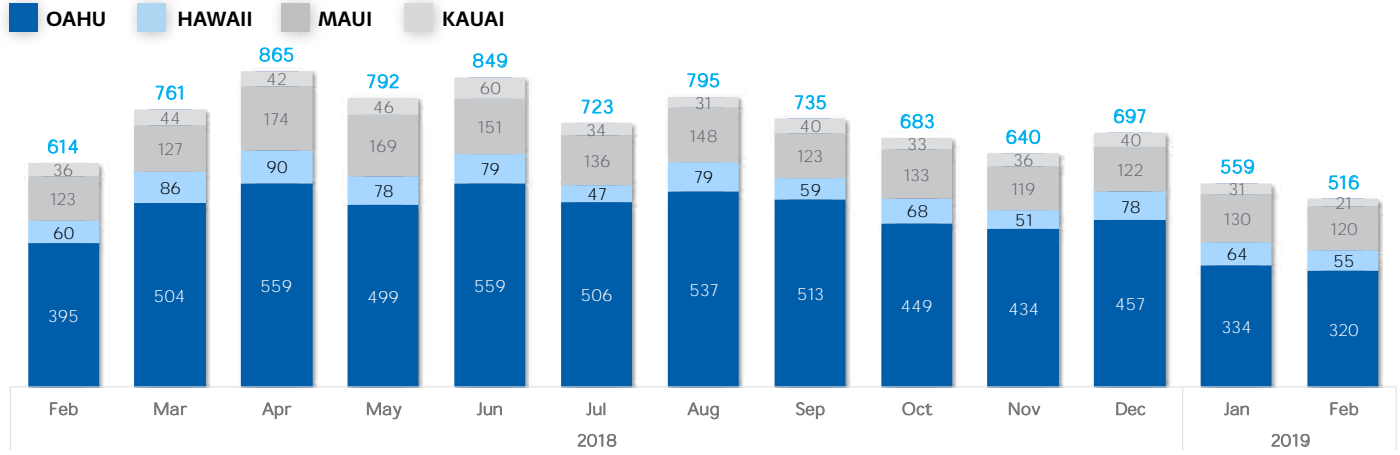
ISLAND SALES  
SINGLE FAMILY HOME  
CONDOMINIUM



**# OF SALES**  
**26**  
 ↓ 45.8% VS. LAST MONTH  
 ↓ 50.9% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$689,000**  
 ↑ 0.5% VS. LAST MONTH  
 ↓ 5.0% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$26,469,558**  
 ↓ 42.6% VS. LAST MONTH  
 ↓ 68.6% VS. LAST YEAR



**# OF SALES**  
**21**  
 ↓ 32.3% VS. LAST MONTH  
 ↓ 41.7% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$480,000**  
 ↓ 15.8% VS. LAST MONTH  
 ↑ 44.1% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$9,673,507**  
 ↓ 60.4% VS. LAST MONTH  
 ↓ 30.2% VS. LAST YEAR



### KATHERINE APAO

Account Manager  
Kauai

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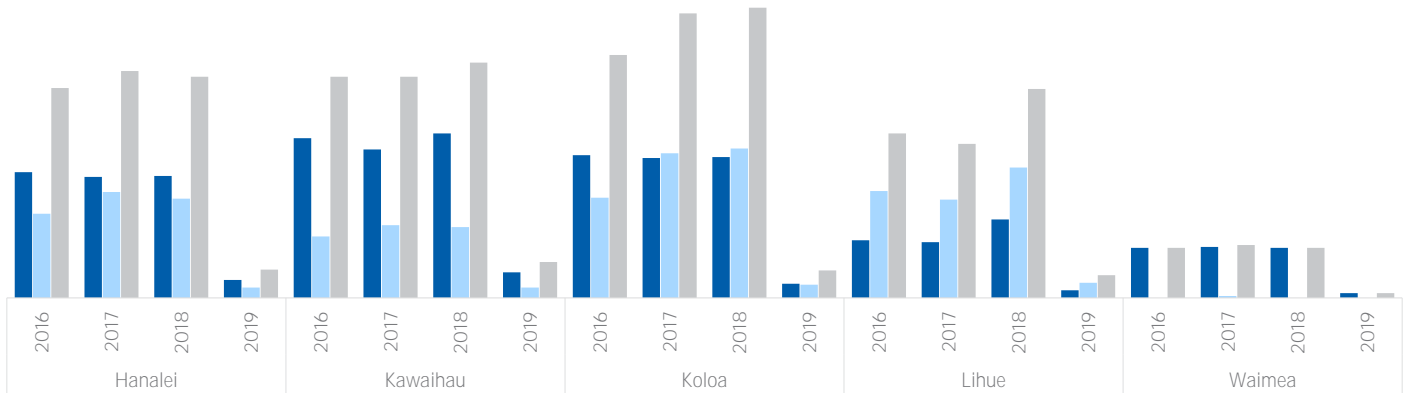


# TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

## SALES (#) COMPARISON (YEAR OVER YEAR)

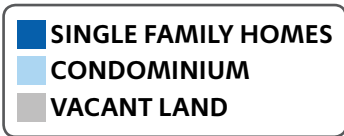


	YEAR	SINGLE FAMILY HOMES	CONDOMINIUM	VACANT LAND	TOTAL
<b>HANALEI</b>	2016	133	89	37	259
	2017	128	112	48	288
	2018	129	105	28	262
	2019	19	11	7	37
<b>KAWAIHAU</b>	2016	169	65	51	285
	2017	157	77	45	279
	2018	174	75	30	279
	2019	27	11	4	42
<b>KOLOA</b>	2016	151	106	44	301
	2017	148	153	87	388
	2018	149	158	91	398
	2019	15	14	6	35

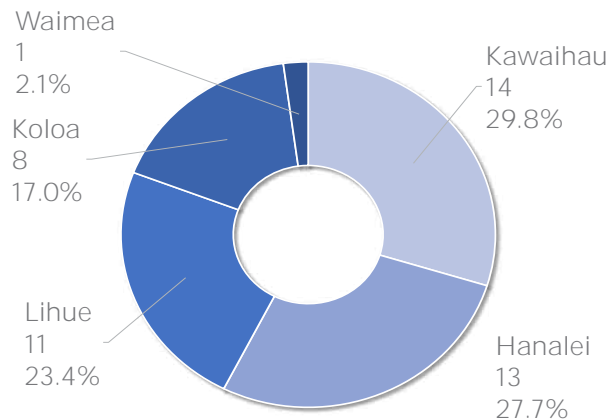
	YEAR	SINGLE FAMILY HOMES	CONDOMINIUM	VACANT LAND	TOTAL
<b>LIHUE</b>	2016	61	113	9	183
	2017	59	104	36	199
	2018	83	138	11	232
	2019	8	16	6	30
<b>WAIMEA</b>	2016	53		4	57
	2017	54	2	10	66
	2018	53		6	59
	2019	5		1	6

\* YTD Sales (#) vs. same period of previous years

### Property Type



## # OF SALES BY REGION



\* Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## KAUAI FEBRUARY 2019

### SALES BY REGION (CURRENT MONTH)

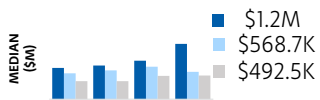
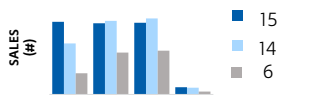
	SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HANAIEI	8 ▼	\$11.2M ▼	\$1.5M ▼	5 ▼	\$3.0M ▼	\$582.5K ▲	3 ●	\$2.4M ▲	\$750.0K ▲
KAWAIHAU	9 ▼	\$7.8M ▼	\$699.0K ▼	5 ●	\$2.0M ▲	\$283.0K ▲	1 -	\$150.0K -	\$150.0K -
KOLOA	3 ▼	\$3.6M ▼	\$679.0K ▼	5 ▼	\$3.0M ▼	\$550.0K ▲	4 ▼	\$2.5M ▼	\$537.5K ▲
LIHUE	5 ▼	\$3.2M ▼	\$642.7K ▲	6 ▼	\$1.7M ▼	\$259.5K ▼	1 -	\$270.0K -	\$270.0K -
WAIMEA	1 ▼	\$782.5K ▼	\$782.5K ▲	--	--	--	1 ●	\$550.0K ▲	\$550.0K ▲

▲ Increase/Decrease vs. Last Year ● - No Change or No Value vs. Last Year

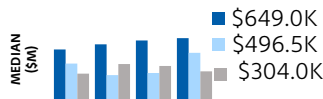
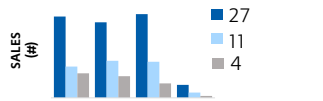
### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

#### TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

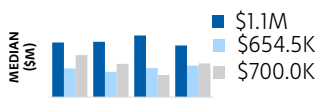
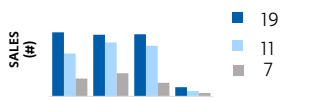
#### KOLOA



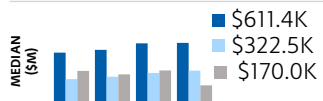
#### KAWAIHAU



#### HANAIEI



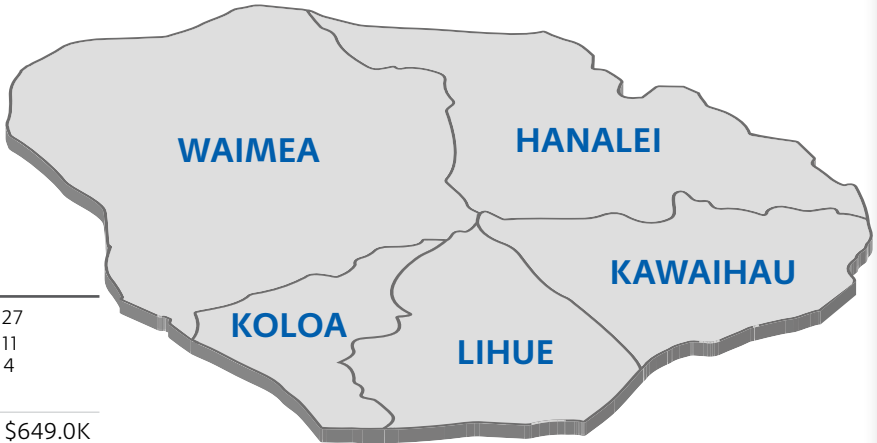
#### LIHUE



#### WAIMEA



\* Annual trend shown include 2015 to present



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES: 74 ▼ 24.5%  
 MEDIAN SALES PRICE: \$689.0K ▼ 6.6%  
 TOTAL \$ OF SALES: \$72.6M ▼ 47.5%

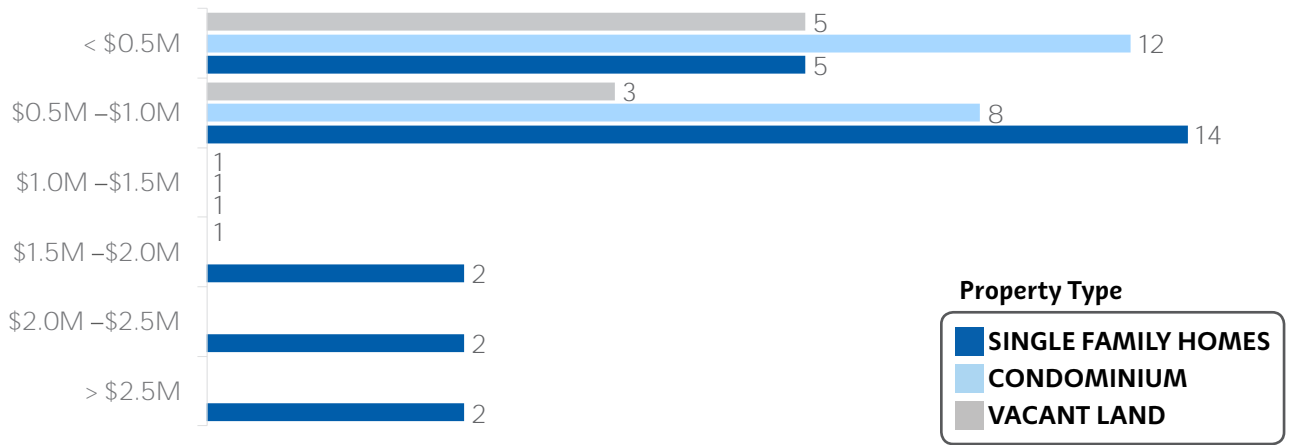
##### CONDOMINIUM

# OF SALES: 52 ▼ 25.7%  
 MEDIAN SALES PRICE: \$545K ▲ 71.7%  
 TOTAL \$ OF SALES: \$34.1M ▲ 26.8%

##### VACANT LAND

# OF SALES: 24 ▲ 14.3%  
 MEDIAN SALES PRICE: \$342.5K ▲ 3.8%  
 TOTAL \$ OF SALES: \$11.1M ▲ 31.3%

## ISLAND SALES (#) BY PRICE RANGE



### Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

## TG TEAM — Kauai

Let Us Be A Part Of Your Solution!



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