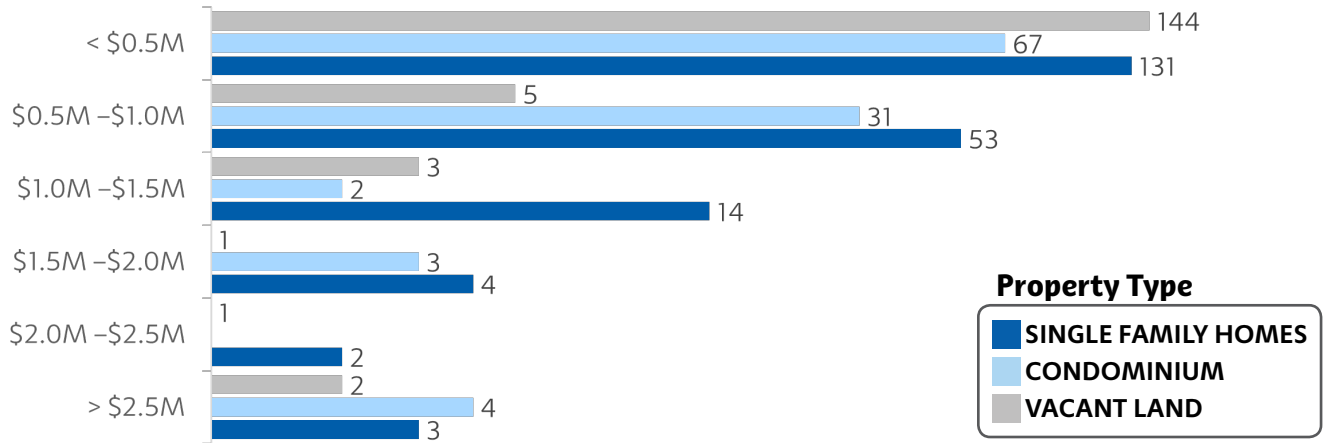


ISLAND SALES (#) BY PRICE RANGE



Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

TG TEAM — Hawaii Island

Let Us Be A Part Of Your Solution!



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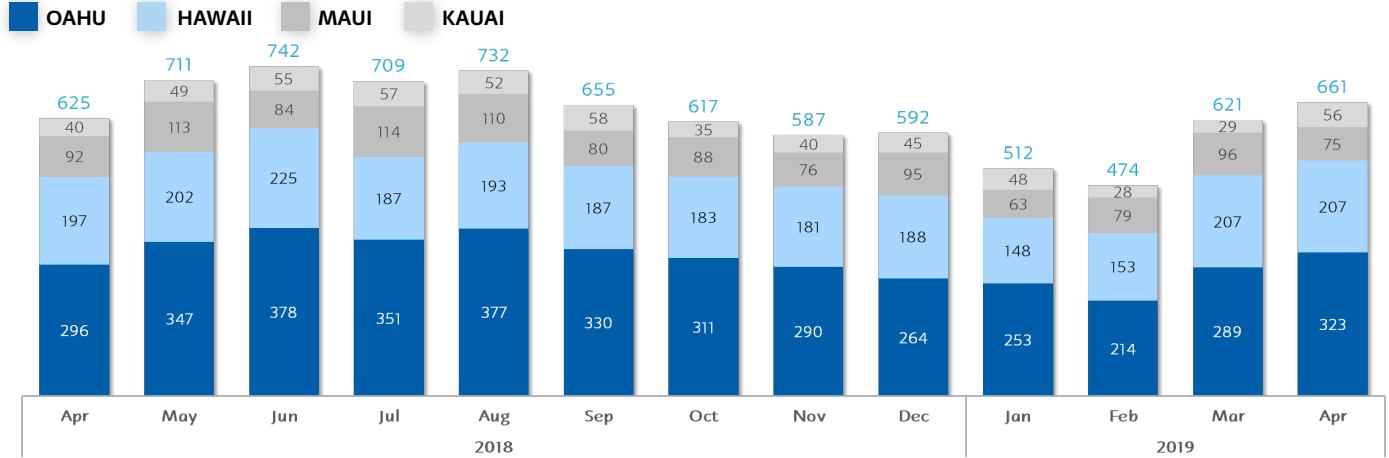
hilo@tghawaii.com



RESIDENTIAL SALES REPORT APRIL 2019

HAWAII

ISLAND SALES SINGLE FAMILY HOME

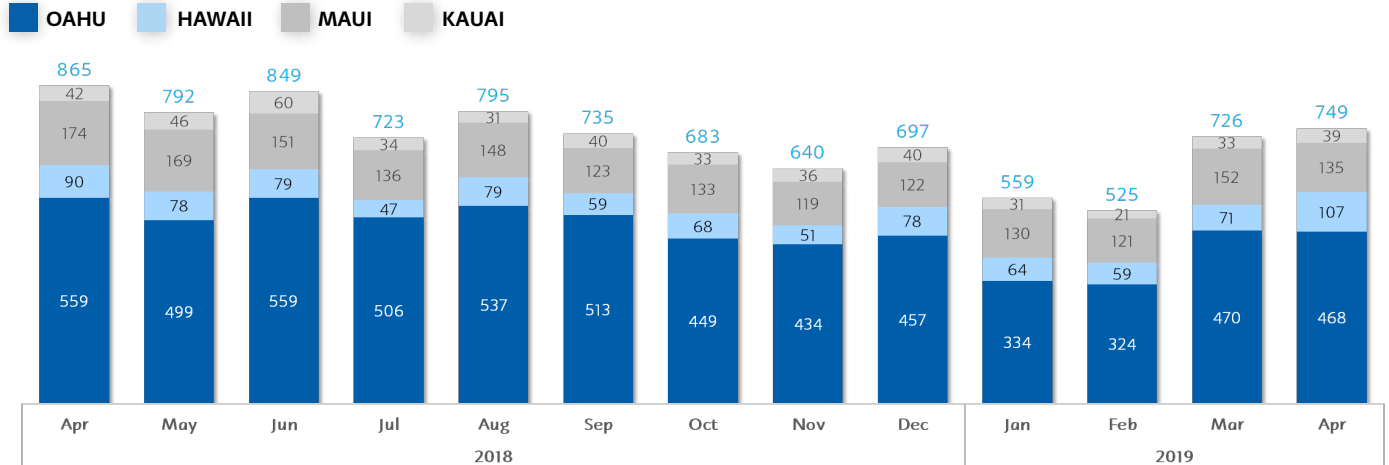


OF SALES
207
 ⬆️ 0.0% VS. LAST MONTH
 ⬆️ 5.1% VS. LAST YEAR

MEDIAN SALES PRICE
\$369,000
 ⬇️ 4.2% VS. LAST MONTH
 ⬇️ 7.8% VS. LAST YEAR

TOTAL \$ OF SALES
\$110,576,562
 ⬇️ 13.1% VS. LAST MONTH
 ⬇️ 3.1% VS. LAST YEAR

ISLAND SALES CONDOMINIUM



OF SALES
107
 ⬆️ 50.7% VS. LAST MONTH
 ⬆️ 18.9% VS. LAST YEAR

MEDIAN SALES PRICE
\$419,000
 ⬆️ 11.7% VS. LAST MONTH
 ⬆️ 11.7% VS. LAST YEAR

TOTAL \$ OF SALES
\$61,756,719
 ⬆️ 20.1% VS. LAST MONTH
 ⬆️ 1.4% VS. LAST YEAR



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 North & West Hawaii

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information effective 05/01/2019

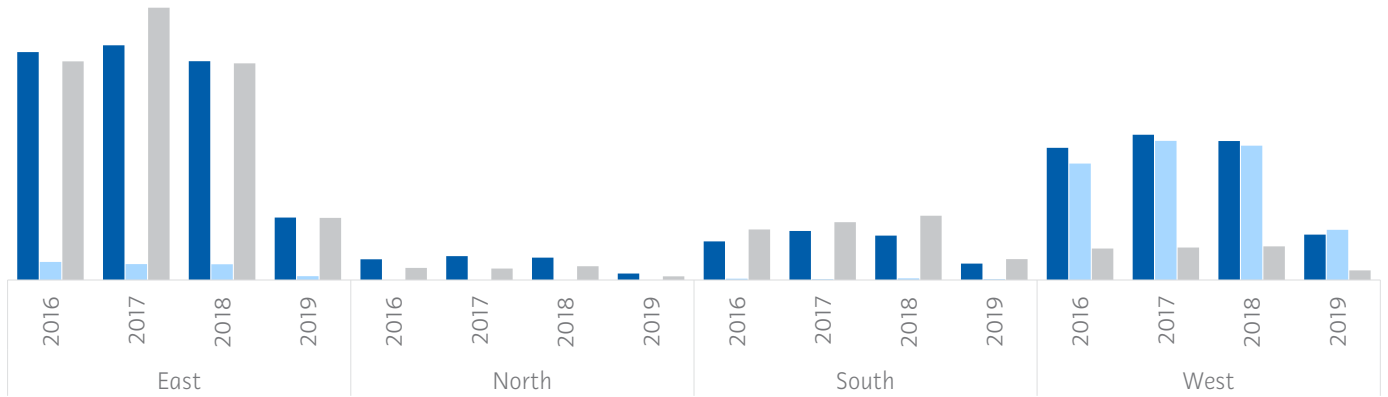


TITLE GUARANTY

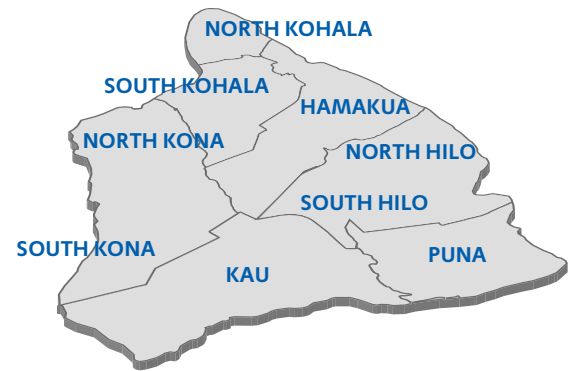
TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR			TOTAL	
EAST	2016	1,247	99	1,196	2,515
	2017	1,284	87	1,490	2,861
	2018	1,197	86	1,185	2,468
	2019	342	21	340	703
NORTH	2016	113		66	179
	2017	131		63	194
	2018	122		75	197
	2019	35		20	55
SOUTH	2016	211	7	276	494
	2017	268	5	316	589
	2018	243	9	352	604
	2019	90	5	114	209
WEST	2016	723	637	172	1,532
	2017	795	761	178	1,734
	2018	760	735	184	1,679
	2019	248	275	53	576



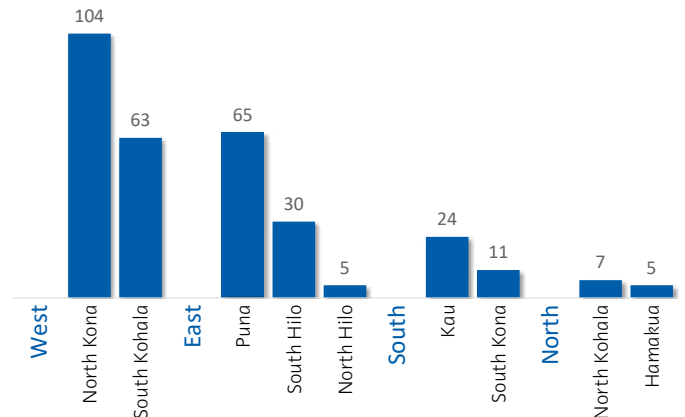
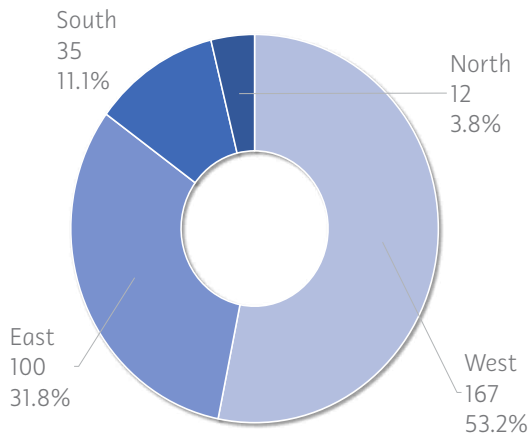
EAST	North Hilo Puna South Hilo
NORTH	Hamakua North Kohala
WEST	North Kona South Kohala
SOUTH	Kau South Kona

Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

* YTD Sales (#) vs. same period of previous years

OF SALES BY REGION



* Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

HAWAII

APRIL 2019

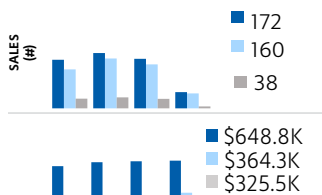
SALES BY REGION (CURRENT MONTH) ▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST	North Kona	46 ●	\$41.1M ▼	\$649.5K ▼	58 ▲	\$30.3M ▲	\$371.0K ▲	12 ▲	\$15.1M ▲	\$467.0K ▲
	South Kohala	23 ▲	\$20.7M ▲	\$650.0K ▲	40 ▲	\$30.0M ▼	\$541.2K ▼	5 ▼	\$2.1M ▼	\$248.0K ▼
WEST TOTAL		69 ▲	\$61.8M ▼	\$650.0K ▼	98 ▲	\$60.3M ▲	\$430.0K ▲	17 ▼	\$17.2M ▲	\$350.0K ▼
EAST	Puna	65 ▼	\$16.3M ▼	\$232.0K ▲	--	--	--	90 ▼	\$2.9M ▼	\$18.5K ▲
	South Hilo	22 ●	\$8.8M ▼	\$340.5K ▼	8 ▲	\$1.2M ▲	\$164.8K ▲	10 ▼	\$6.8M ▲	\$282.5K ▲
	North Hilo	5 ▲	\$2.6M ▲	\$455.0K ▼	--	--	--	1 ▼	\$392.0K ▼	\$392.0K ▲
EAST TOTAL		92 ●	\$27.7M ▲	\$277.0K ▲	8 ▲	\$1.2M ▲	\$164.8K ▲	101 ▼	\$10.0M ▲	\$22.0K ▲
SOUTH	Kau	23 ▲	\$5.2M ▲	\$245.9K ▲	1 -	\$185.0K -	\$185.0K -	29 ▼	\$435.0K ▼	\$12.5K ▼
	South Kona	11 ●	\$6.2M ▼	\$450.0K ▼	--	--	--	3 ▼	\$450.0K ▼	\$67.0K ▼
SOUTH TOTAL		34 ▲	\$11.4M ▲	\$290.0K ▲	1 ●	\$185.0K ▼	\$185.0K ▼	32 ▼	\$885.0K ▼	\$16.5K ▼
NORTH	North Kohala	7 ●	\$8.0M ▼	\$1.1M ▼	--	--	--	2 ▼	\$360.0K ▼	\$180.0K ▼
	Hamakua	5 ▼	\$1.7M ▼	\$350.0K ▼	--	--	--	4 ▲	\$1.4M ▲	\$212.5K ▲
NORTH TOTAL		12 ▼	\$9.7M ▼	\$405.0K ▼	--	--	--	6 ▼	\$1.8M ▼	\$200.0K ▼

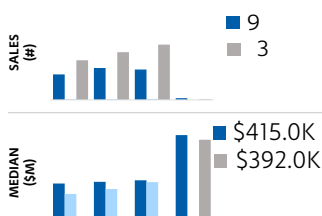
SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

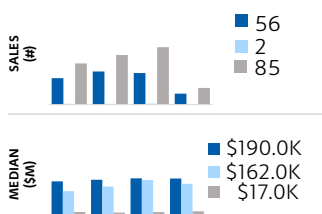
NORTH KONA



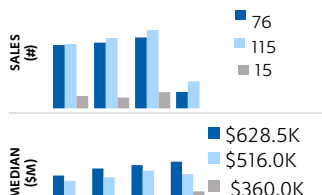
NORTH HILO



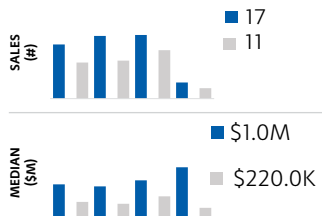
KAU



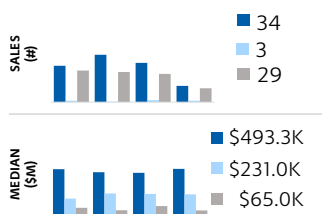
SOUTH KOHALA



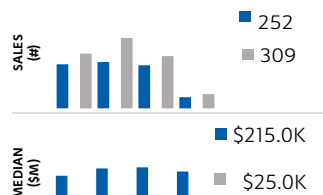
NORTH KOHALA



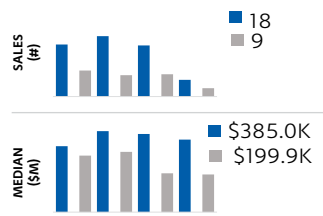
SOUTH KONA



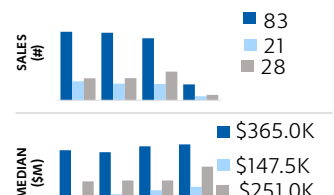
PUNA



HAMAKUA



SOUTH HILO



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES: 715 ▼ 7.9%

MEDIAN SALES PRICE: \$375.0K ▲ 7.1%

TOTAL \$ OF SALES: \$380.9M ▼ 19.0%

CONDOMINIUM

OF SALES: 301 ▲ 3.4%

MEDIAN SALES PRICE: \$367.5K ▼ 0.8%

TOTAL \$ OF SALES: \$176.6M ▼ 2.1%

VACANT LAND

OF SALES: 527 ▼ 30.7%

MEDIAN SALES PRICE: \$32.7K ▲ 10.3%

TOTAL \$ OF SALES: \$84.9M ▼ 20.7%

* Annual trend shown include 2016 to present