



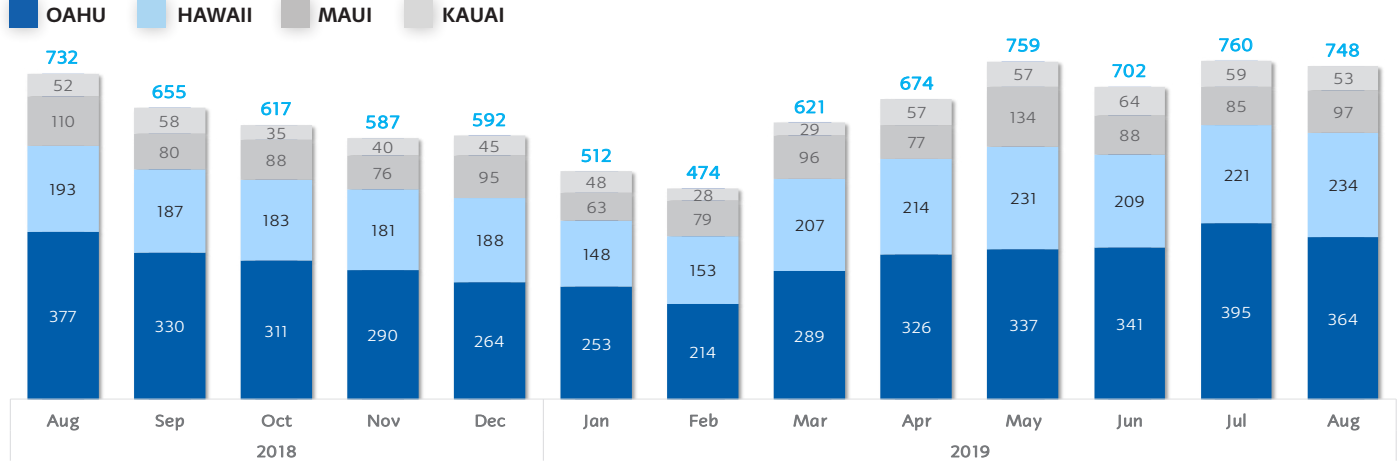
RESIDENTIAL SALES REPORT AUGUST 2019

METRO OAHU

ISLAND SALES

SINGLE FAMILY HOME

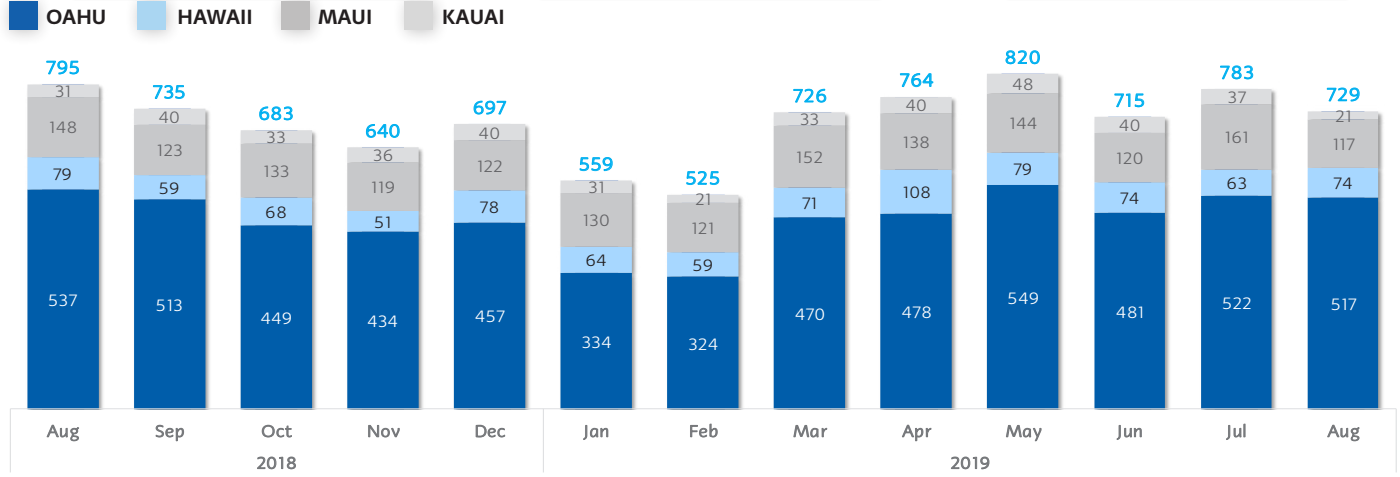
CONDOMINIUM



OF SALES
364
 ⬇️ 7.8% VS. LAST MONTH
 ⬇️ 3.4% VS. LAST YEAR

MEDIAN SALES PRICE
\$790,000
 ⬇️ 4.2% VS. LAST MONTH
 ⬇️ 2.5% VS. LAST YEAR

TOTAL \$ OF SALES
\$350,464,135
 ⬇️ 11.8% VS. LAST MONTH
 ⬇️ 7.1% VS. LAST YEAR



OF SALES
517
 ⬇️ 1.0% VS. LAST MONTH
 ⬇️ 3.7% VS. LAST YEAR

MEDIAN SALES PRICE
\$425,000
 ⬇️ 7.8% VS. LAST MONTH
 ⬇️ 1.2% VS. LAST YEAR

TOTAL \$ OF SALES
\$252,195,417
 ⬇️ 9.9% VS. LAST MONTH
 ⬇️ 10.5% VS. LAST YEAR

Information effective 9/1/2019



KRISTINA C. WOO-ARK
 Account Manager
 Windward & Metro

(808) 282-3613
 kwoo-ark@tghawaii.com

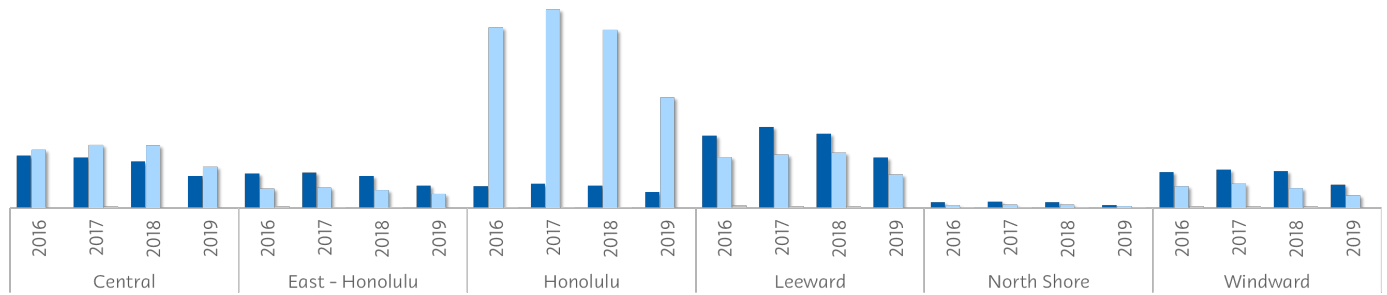


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	551	707	1,258
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	384	242	626
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	272	1,902	2,174

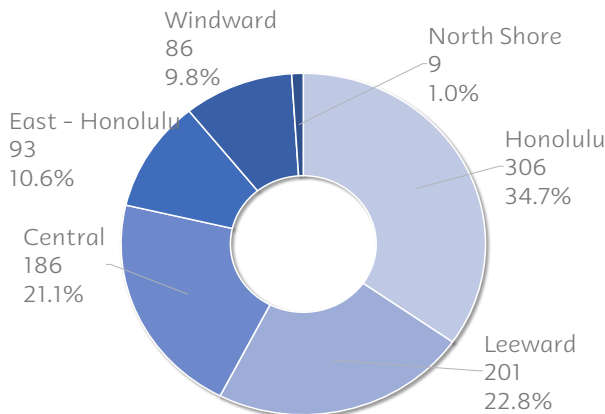
	YEAR		TOTAL	
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	868	578	1,446
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	48	34	82
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	399	216	615

* YTD Sales (#) vs. same period of previous years

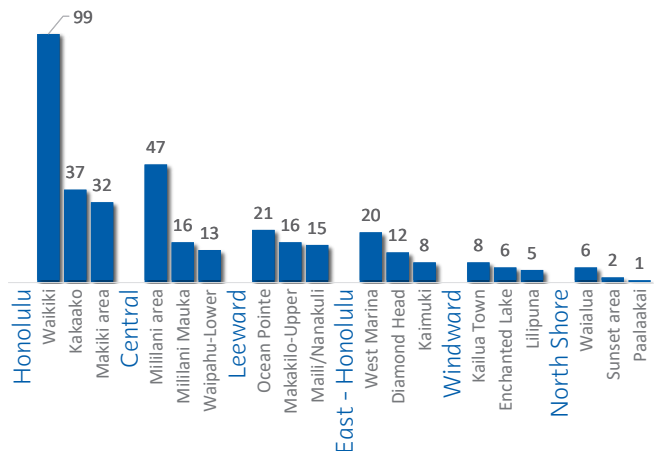
Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales



* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

METRO OAHU

AUGUST 2019

SALES BY REGION (CURRENT MONTH)

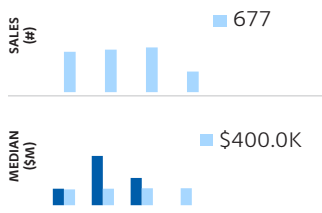
	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WAIKIKI	--	--	--	99 ▼	\$49.2M ▼	\$386.1K ▼
KAKAAKO	--	--	--	37 ▼	\$28.2M ▼	\$640.0K ▼
MAKIKI AREA	1 -	\$500.0K -	\$500.0K -	31 ▲	\$13.3M ▲	\$368.0K ▼
SALT LAKE	2 ▲	\$1.8M ▲	\$882.5K ▼	24 ▲	\$9.3M ▲	\$379.0K ▼
ALA MOANA	--	--	--	13 ▼	\$4.7M ▼	\$257.0K ▲
MOIILILI	--	--	--	12 ▲	\$3.9M ▲	\$360.0K ▲
KAPIOLANI	--	--	--	11 ▲	\$4.9M ▲	\$480.0K ▼
DOWNTOWN	--	--	--	9 ▼	\$4.8M ▲	\$415.0K ▲
CHINATOWN	--	--	--	7 ▲	\$3.7M ▲	\$560.0K ▼
KALIHI - LOWER	4 ▲	\$2.5M ▲	\$560.5K ▼	2 ▲	\$588.0K ▲	\$294.0K ▼

▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

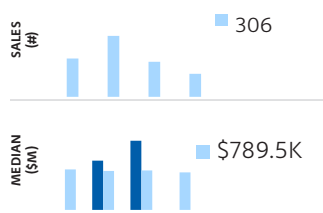
SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

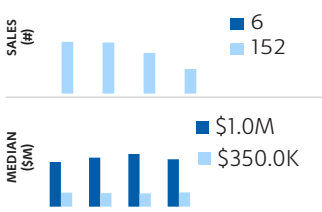
WAIKIKI



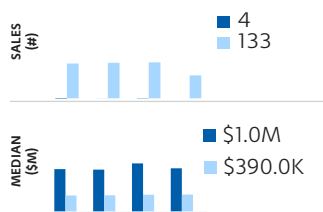
KAKAAKO



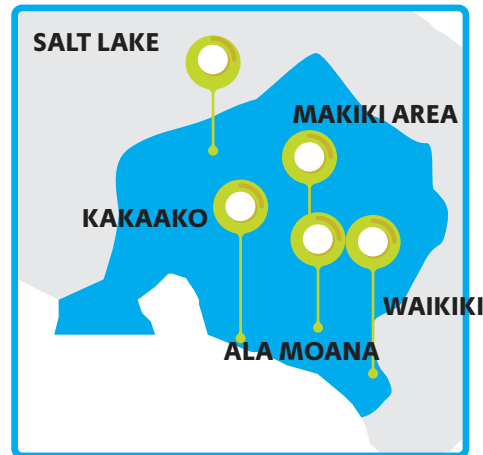
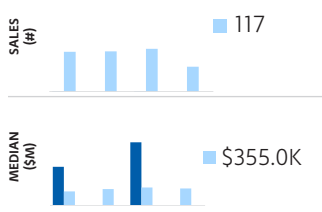
MAKIKI AREA



SALT LAKE



ALA MOANA



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES 272 ▲ 10.6% MEDIAN SALES PRICE \$940.0K ▲ 1.1%

TOTAL \$ OF SALES \$280.2M ▲ 12.4%

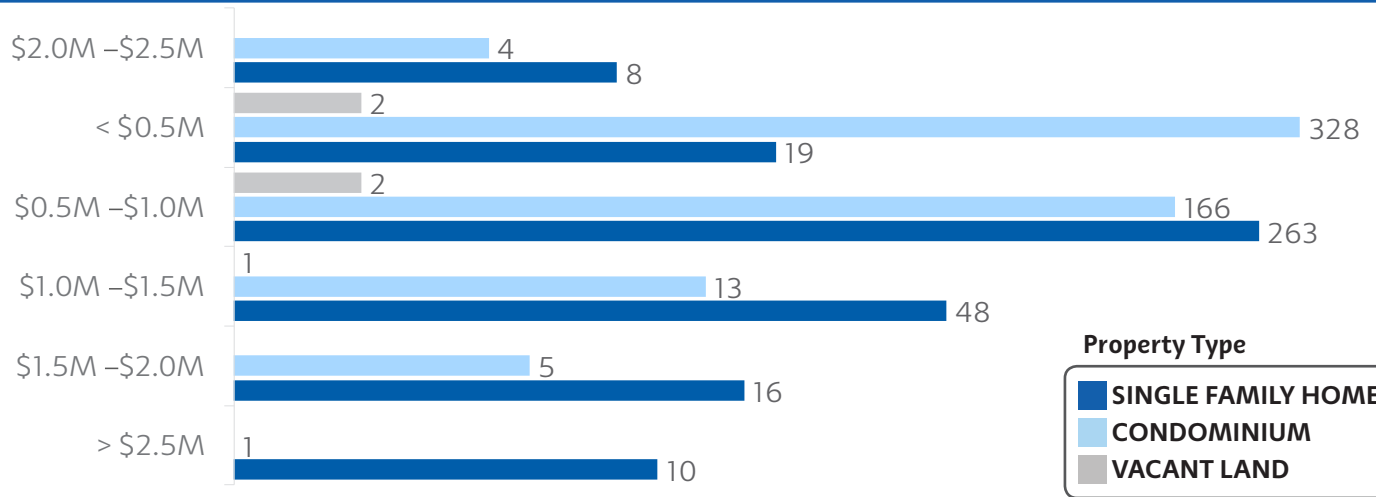
CONDOMINIUM

OF SALES 1,902 ▼ 10.3% MEDIAN SALES PRICE \$415.0K ▼ 2.4%

TOTAL \$ OF SALES \$1.0B ▼ 12.7%

* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown

ISLAND SALES (#) BY PRICE RANGE



Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

TG TEAM — Metro

Let Us Be A Part Of Your Solution!



CHRISTOPHER P. AGUILERA
Senior Vice President
Escrow State Manager
O: (808) 533-5861 C: (808) 388-5444
caguilera@tghawaii.com



BARBARA PAULO
Vice President
Commercial Division Manager
O: (808) 521-0209 C: (808) 754-7462
bpaulo@tghawaii.com



JEREMY R. TRUEBLOOD
Vice President
Commercial Manager
(808) 521-0208
jtrueblood@tghawaii.com



ANN OSHIRO
Assistant Vice President
Main
(808) 521-0213
aoshiro@tghawaii.com



MAE S. NAKAGAWA
Assistant Vice President
Exchange
O: (808) 539-7758 C: (808) 688-4672
mnakagawa@tghawaii.com



BRANDON CHOI
Branch Manager
King Street
O: (808) 592-5233 C: (808) 295-2241
bchoi@tghawaii.com



DAVID OI
Assistant Branch Manager
King Street
O: (808) 592-5235 C: (808) 208-9877
doi@tghawaii.com



KRISTINA C. WOO-ARK
Account Manager
Windward & Metro
(808) 282-3613
kwoo-ark@tghawaii.com



DANETTE TAMAYOSHI
Exchange Officer
Exchange
(808) 539-7756
dtamayoshi@tghawaii.com



GEMINIANO "BOBBY" ARRE
Escrow Officer
Main
O: (808) 535-1840 C: (808) 342-3082
garre@tghawaii.com



YALI KUANG
Escrow Officer
Main
O: (808) 539-7781 C: (808) 291-4133
ykuang@tghawaii.com



REY DAVID M. YEBAN
Escrow Officer
Main
(808) 521-0230
dyeban@tghawaii.com



LOBELLA "BELLA" KINOSHITA
Escrow Officer
Main
O: (808) 521-0229 C: (808) 292-9447
lkinoshita@tghawaii.com



BRIAN S. CHAN
Escrow Officer
King Street
O: (808) 592-5236 C: (808) 260-5673
bchan@tghawaii.com

Visit a TG Metro Oahu Branch Near You!

KING STREET

1350 S King Street, Suite 105
Honolulu, HI 96814

808-592-5252

kingst@tghawaii.com

MAIN

235 Queen Street
Honolulu, HI 96813

808-521-0211

main@tghawaii.com