



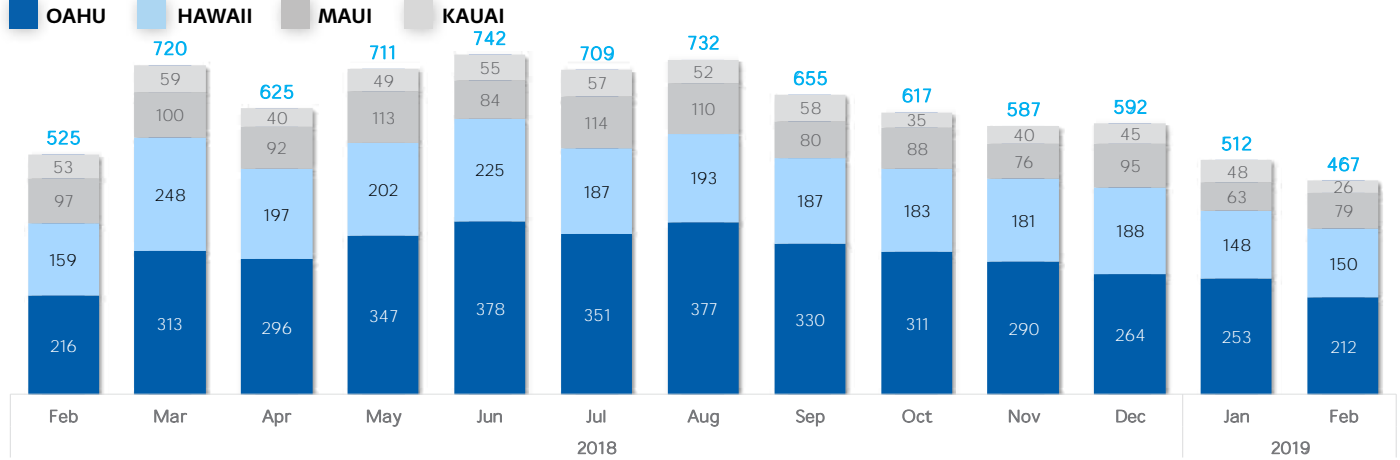
# TITLE GUARANTY

TITLE & ESCROW SERVICES

## RESIDENTIAL SALES REPORT FEBRUARY 2019

# CENTRAL OAHU

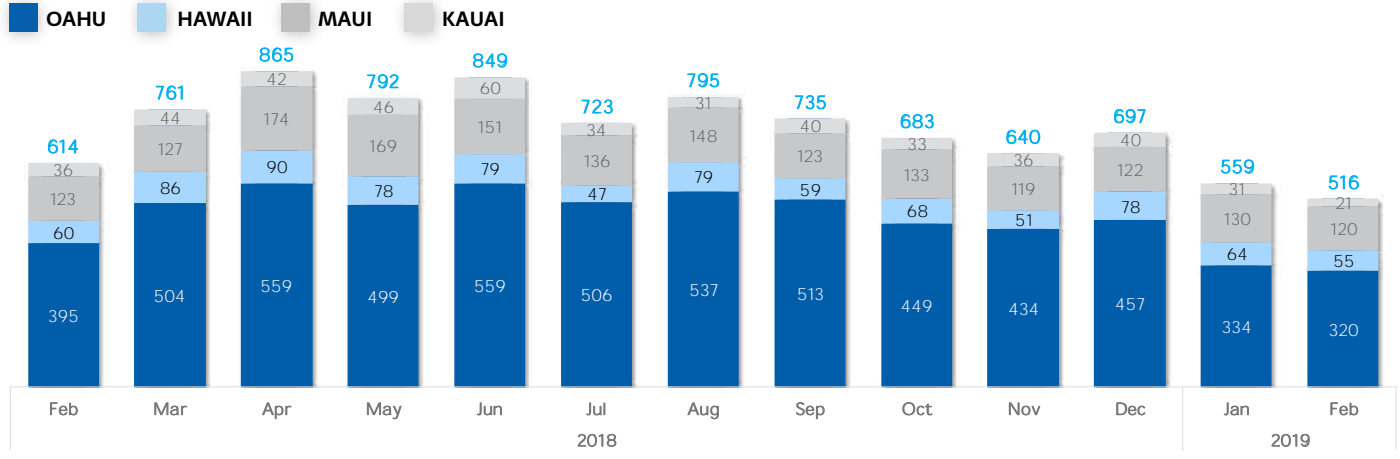
ISLAND SALES  
SINGLE FAMILY HOME  
CONDOMINIUM



**# OF SALES**  
**212**  
 ⬇️ 16.2% VS. LAST MONTH  
 ⬇️ 1.8% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$787,000**  
 ⬆️ 2.2% VS. LAST MONTH  
 ⬆️ 1.2% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$201,584,054**  
 ⬇️ 19.1% VS. LAST MONTH  
 ⬇️ 6.4% VS. LAST YEAR



**# OF SALES**  
**320**  
 ⬇️ 4.2% VS. LAST MONTH  
 ⬇️ 19.0% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$415,000**  
 ⬆️ 3.8% VS. LAST MONTH  
 ⬇️ 1.2% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$159,174,924**  
 ⬇️ 4.0% VS. LAST MONTH  
 ⬇️ 29.3% VS. LAST YEAR

information effective 01/02/2019



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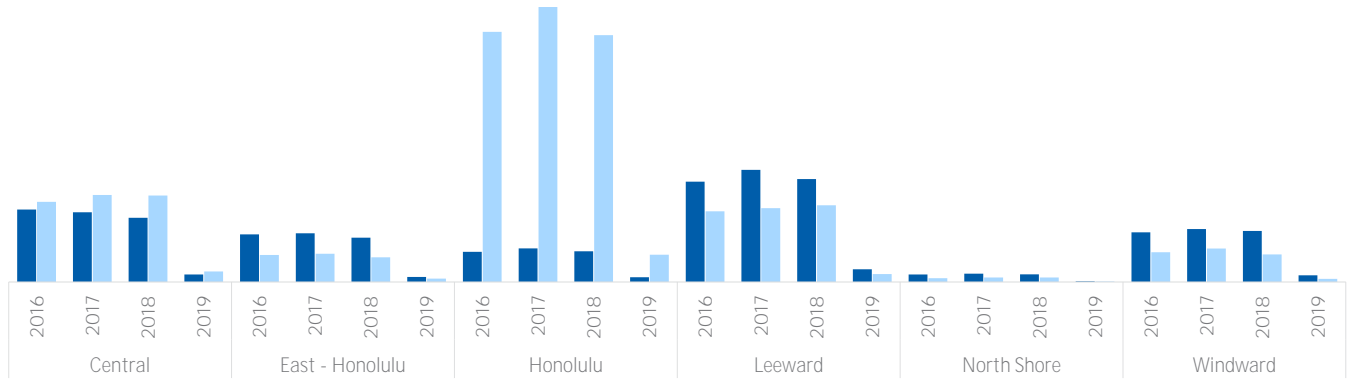


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## REGIONAL SALES

### SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
<b>CENTRAL</b>	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	94	130	224
<b>EAST - HONOLULU</b>	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	62	42	104
<b>HONOLULU</b>	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	60	339	399

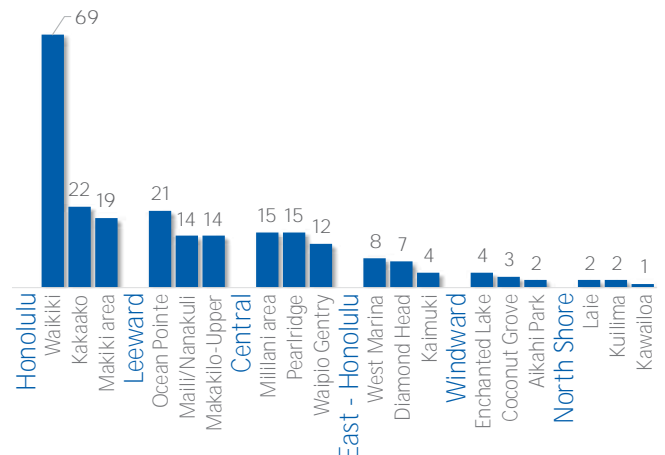
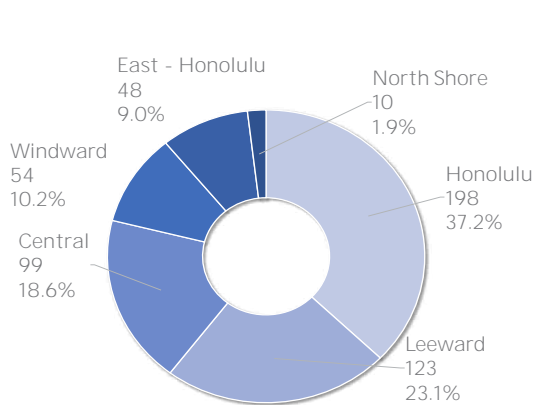
	YEAR		TOTAL	
<b>LEEWARD</b>	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	158	99	257
<b>NORTH SHORE</b>	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	8	6	14
<b>WINDWARD</b>	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	83	38	121

\* YTD Sales (#) vs. same period of previous years

### Property Type



### # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## CENTRAL OAHU

### FEBRUARY 2019

#### SALES BY REGION (CURRENT MONTH)

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
MILILANI AREA	3 ▼	\$2.3M ▼	\$740.0K ▼	12 ▼	\$4.5M ▼	\$390.0K ▲
PEARLRIDGE	--	--	--	15 ▲	\$6.1M ▲	\$435.0K ▲
WAIPIO GENTRY	4 -	\$2.7M -	\$644.8K -	8 ▲	\$2.8M ▲	\$365.0K ▲
MILILANI MAUKA	4 ▲	\$3.4M ▲	\$760.0K ▼	7 ▲	\$3.0M ▲	\$435.0K ▼
WAIPAHU-LOWER	4 ●	\$2.9M ▲	\$739.0K ▲	2 -	\$555.0K -	\$277.5K -
HALAWA	1 ●	\$830.0K ▲	\$830.0K ▲	4 ▲	\$1.7M ▲	\$472.0K ▲
WAILUNA	2 -	\$1.5M -	\$730.0K -	1 -	\$580.0K -	\$580.0K -
NAVY/FEDERAL	--	--	--	3 ●	\$845.0K ▼	\$300.0K ▼
WAIKELE	--	--	--	3 ▲	\$1.3M ▲	\$485.0K ▲
WAIHAWA HEIGHTS	3 ▼	\$2.4M ▼	\$575.0K ▼	--	--	--

▲/▼ Increase/Decrease vs. Last Year ●/— No Change or No Value vs. Last Year

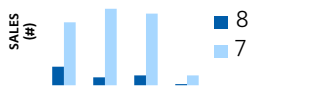
#### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

##### TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

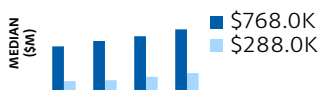
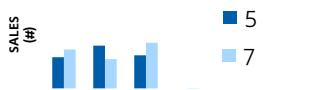
#### MILILANI AREA



#### WAIPIO GENTRY

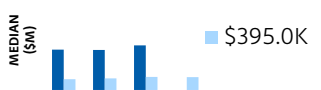


#### WAIPAHU-LOWER

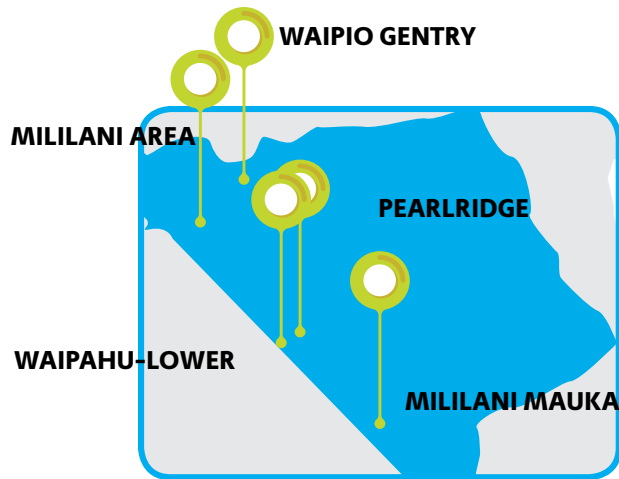
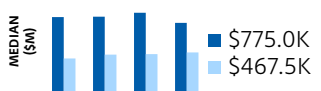
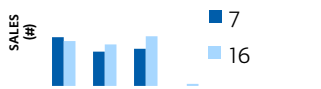


\* Annual trend shown include 2015 to present; Top 5 Neighborhood Shown

#### PEARLRIDGE



#### MILILANI MAUKA



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES **94** ▼ 13.8%      MEDIAN SALES PRICE **\$728.5K** ▼ 0.3%

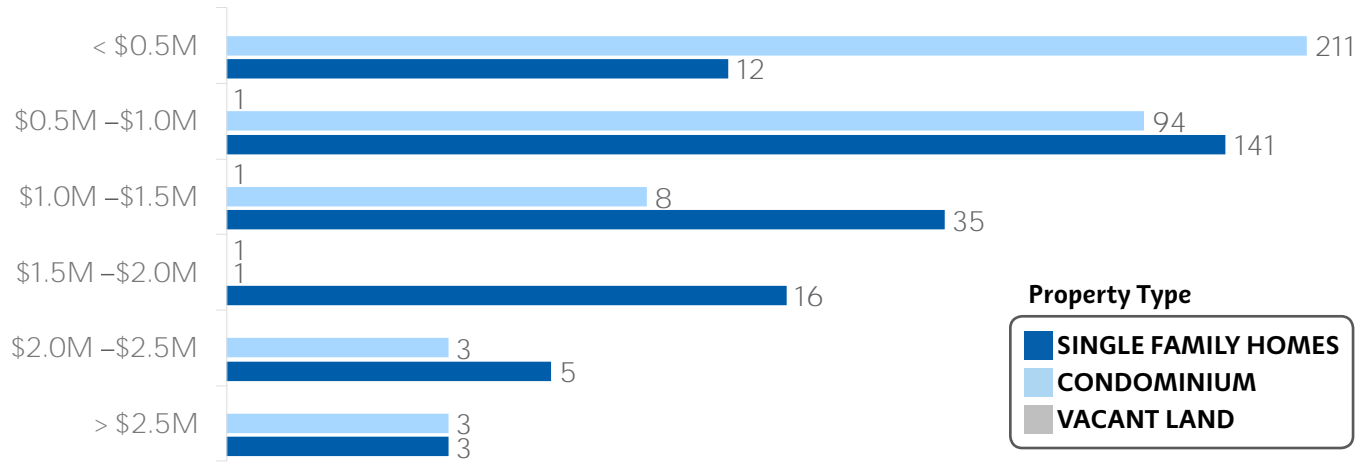
TOTAL \$ OF SALES **\$72.9M** ▼ 12.0%

##### CONDOMINIUM

# OF SALES **130** ▲ 0.8%      MEDIAN SALES PRICE **\$387.5K** ▲ 2.2%

TOTAL \$ OF SALES **\$48.3M** ▼ 0.1%

## ISLAND SALES (#) BY PRICE RANGE



## TG TEAM — Central Oahu

Let Us Be A Part Of Your Solution!



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