



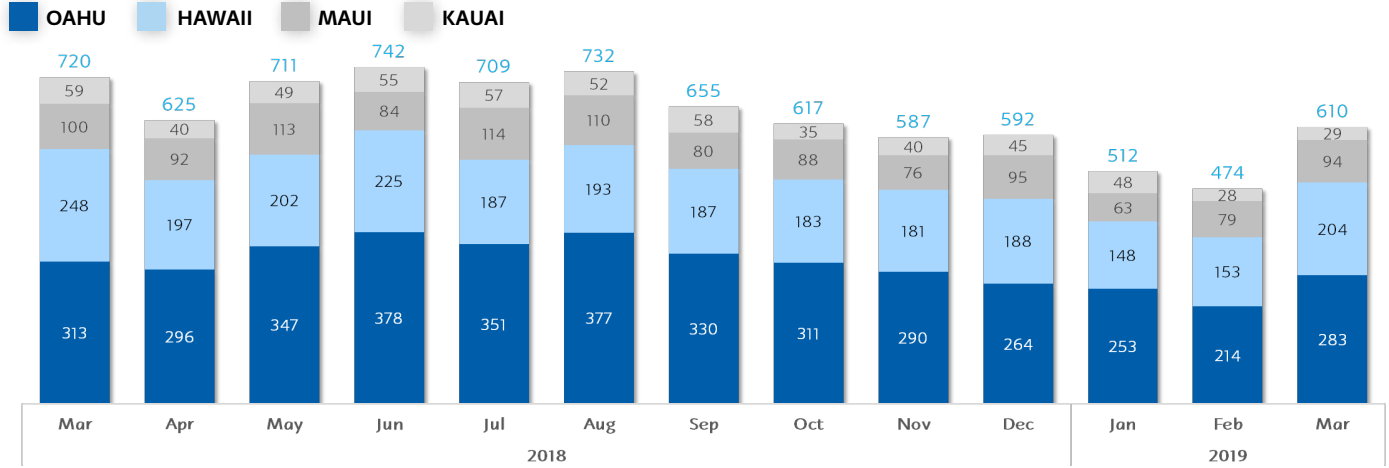
TITLE GUARANTY

TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT MARCH 2019

OAHU

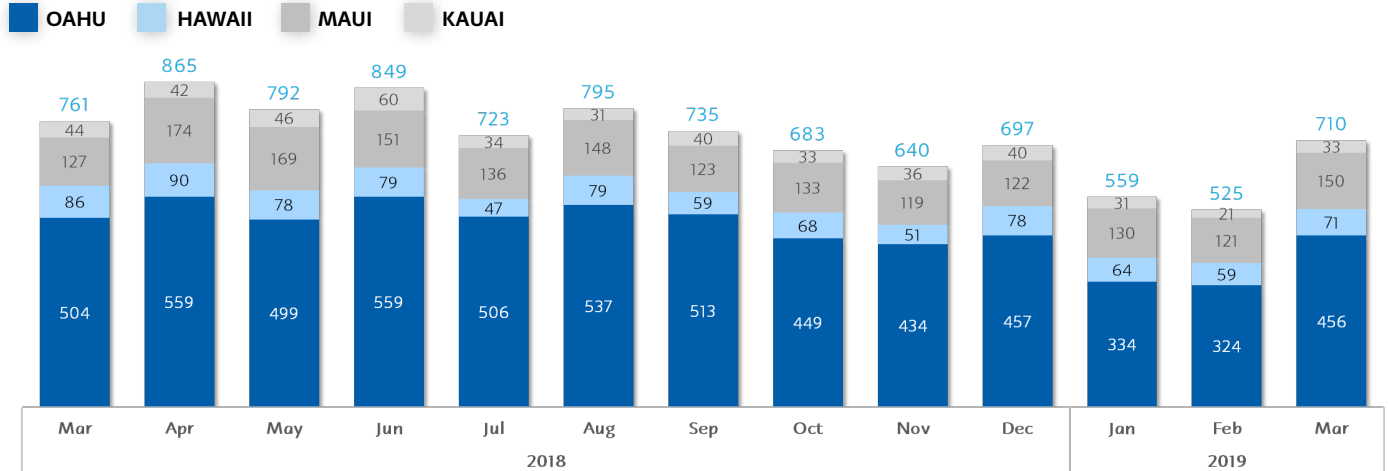
ISLAND SALES SINGLE FAMILY HOME CONDOMINIUM



OF SALES
283
 ↑ 32.2% VS. LAST MONTH
 ↓ 9.6% VS. LAST YEAR

MEDIAN SALES PRICE
\$788,000
 ↑ 0.1% VS. LAST MONTH
 ↑ 3.0% VS. LAST YEAR

TOTAL \$ OF SALES
\$258,738,863
 ↑ 27.4% VS. LAST MONTH
 ↓ 17.5% VS. LAST YEAR



OF SALES
456
 ↑ 40.7% VS. LAST MONTH
 ↓ 9.5% VS. LAST YEAR

MEDIAN SALES PRICE
\$420,000
 ↑ 0.6% VS. LAST MONTH
 ↓ 5.0% VS. LAST YEAR

TOTAL \$ OF SALES
\$233,048,557
 ↑ 43.6% VS. LAST MONTH
 ↓ 9.0% VS. LAST YEAR



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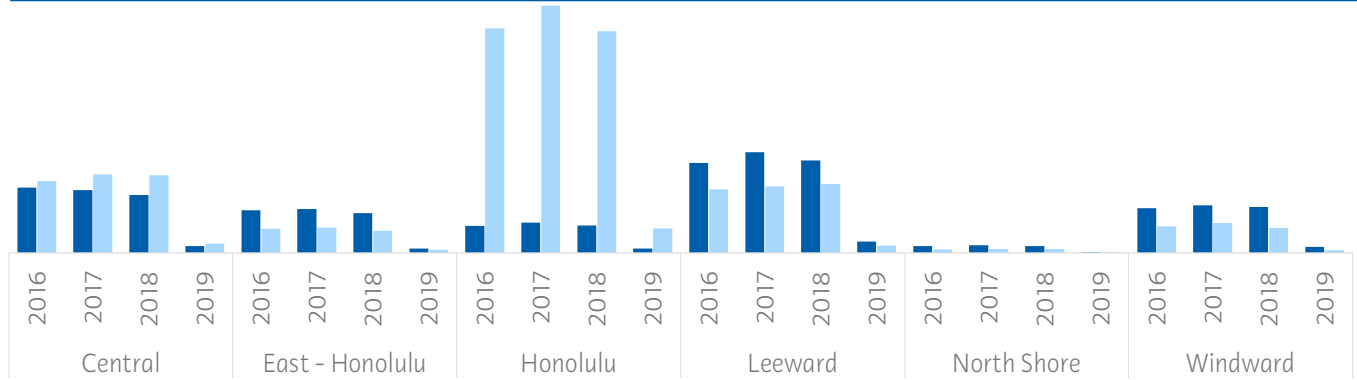


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	166	210	376
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	104	65	169
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	90	607	697

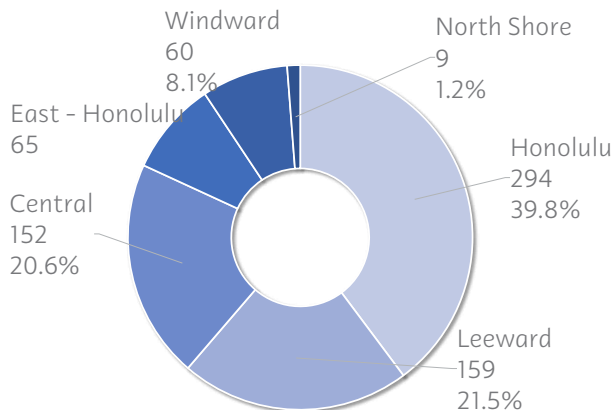
	YEAR		TOTAL	
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	252	165	417
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	16	8	24
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	122	59	181

* YTD Sales (#) vs. same period of previous years

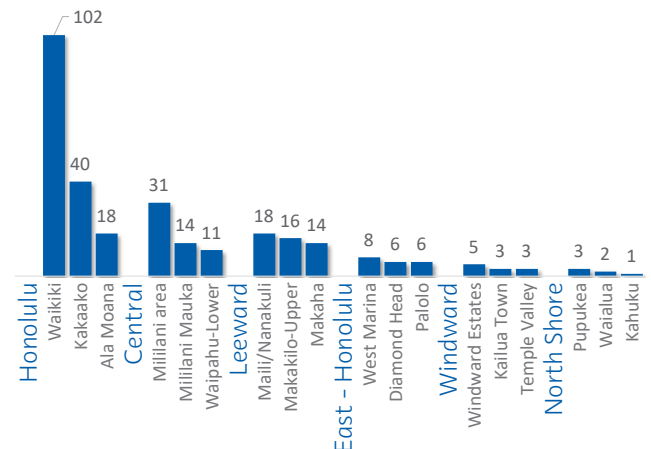
Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales



* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

OAHU MARCH 2019

SALES BY REGION (CURRENT MONTH)



Increase/Decrease vs. Last Year



No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HONOLULU	Waikiki	--	--	--	102 ▼	\$51.9M ▼	\$472.5K ▲
	Kakaako	--	--	--	40 ▲	\$39.2M ▲	\$869.0K ▲
	Ala Moana	--	--	--	18 ▲	\$9.2M ▼	\$296.5K ▼
HONOLULU TOTAL		30 ▼	\$32.8M ▲	\$972.0K ▲	264 ▼	\$141.1M ▼	\$420.0K ▼
CENTRAL	Mililani area	7 ▲	\$5.3M ▲	\$740.0K ▲	24 ▼	\$9.3M ▼	\$382.5K ▼
	Mililani Mauka	6 ●	\$5.8M ▲	\$880.0K ▼	8 ●	\$3.7M ▲	\$484.5K ▲
	Waipahu-Lower	5 ▲	\$3.8M ▲	\$660.0K ▼	6 ▲	\$1.5M ▲	\$248.5K ▼
CENTRAL TOTAL		72 ▲	\$56.3M ▲	\$750.0K ▲	80 ▼	\$31.3M ▼	\$389.0K ▼
LEEWARD	Maili/Nanakuli	18 ▼	\$9.3M ▼	\$502.5K ▲	--	--	--
	Makakilo-Upper	4 ▲	\$2.8M ▲	\$701.0K ▲	12 ▼	\$4.7M ▼	\$391.0K ▼
	Makaha	4 ▼	\$3.0M ▼	\$733.5K ▲	10 ▼	\$1.9M ▼	\$177.5K ▲
LEEWARD TOTAL		93 ▼	\$61.2M ▼	\$655.0K ▲	66 ▼	\$26.3M ▼	\$377.5K ▼
EAST - HONOLULU	West Marina	1 ▼	\$1.0M ▼	\$1.0M ▲	7 ▼	\$5.0M ▼	\$648.0K ▼
	Waialae Iki	6 ▲	\$11.0M ▲	\$1.7M ▲	--	--	--
	Diamond Head	--	--	--	6 ▲	\$9.2M ▲	\$725.0K ▲
EAST - HONOLULU TOTAL		42 ▼	\$54.5M ▼	\$1.1M ▼	23 ▼	\$19.8M ▲	\$619.0K ▲
WINDWARD	Windward Estates	--	--	--	5 ▼	\$2.1M ▼	\$459.5K ▼
	Kailua Town	--	--	--	3 ▼	\$1.9M ▼	\$536.0K ▼
	Temple Valley	--	--	--	3 -	\$1.8M -	\$601.8K -
WINDWARD TOTAL		39 ▼	\$45.0M ▼	\$1.0M ▲	21 ▼	\$11.8M ▼	\$536.0K ▼
NORTH SHORE	Pupukea	3 -	\$3.6M -	\$1.2M -	--	--	--
	Waialua	1 -	\$840.0K -	\$840.0K -	1 -	\$699.0K -	\$699.0K -
	Kahuku	1 ●	\$820.0K ▲	\$820.0K ▲	--	--	--
NORTH SHORE TOTAL		7 ▲	\$8.9M ▲	\$850.0K ▼	2 -	\$2.8M -	\$1.4M -

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

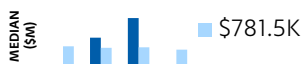
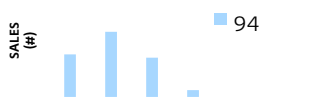
WAIKIKI



ALA MOANA



KAKAAKO



SALT LAKE



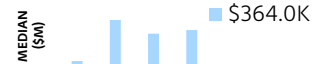
MILILANI AREA



MOILIILI



DOWNTOWN



MAKAKILO-UPPER



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

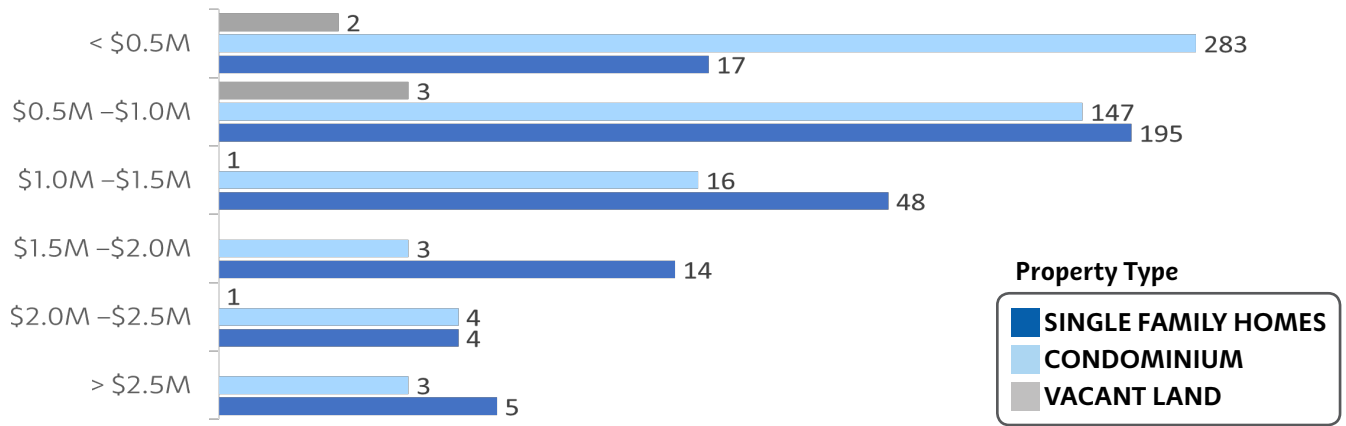
OF SALES **750** ▼ 5.2%
 MEDIAN SALES PRICE **\$780.0K** ▲ 0.1%
 TOTAL \$ OF SALES **\$710.9M** ▼ 8.4%

CONDOMINIUM

OF SALES **1,114** ▼ 13.2%
 MEDIAN SALES PRICE **\$410.0K** ▼ 5.7%
 TOTAL \$ OF SALES **\$561.1M** ▼ 16.7%

* Annual trend shown include 2016 to present; Top 8 Neighborhood Shown

ISLAND SALES (#) BY PRICE RANGE



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