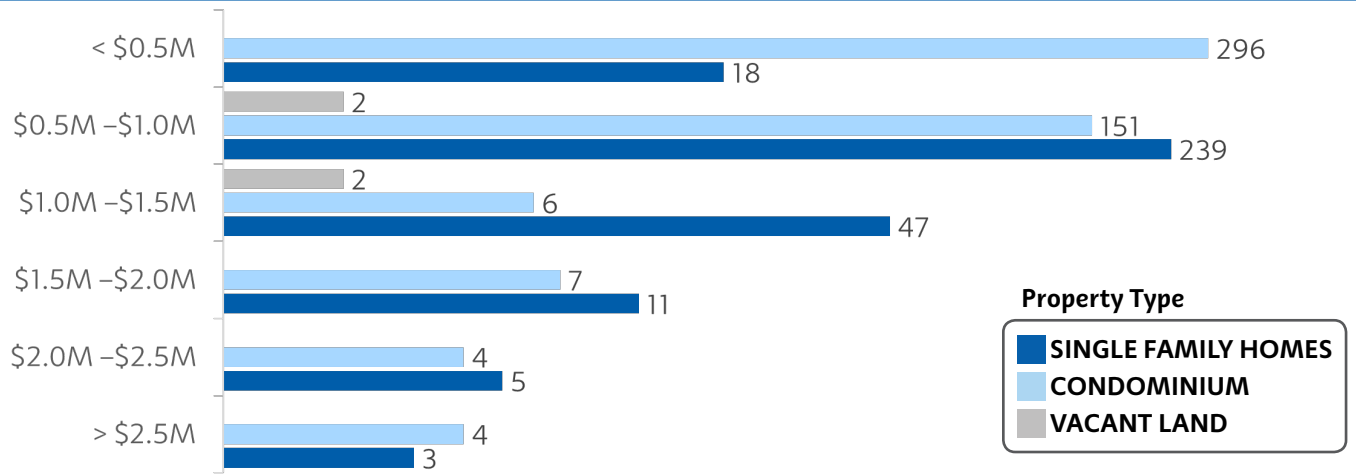


## ISLAND SALES (#) BY PRICE RANGE



## TG TEAM — West Oahu

Let Us Be A Part Of Your Solution!



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# TITLE GUARANTY

TITLE & ESCROW SERVICES

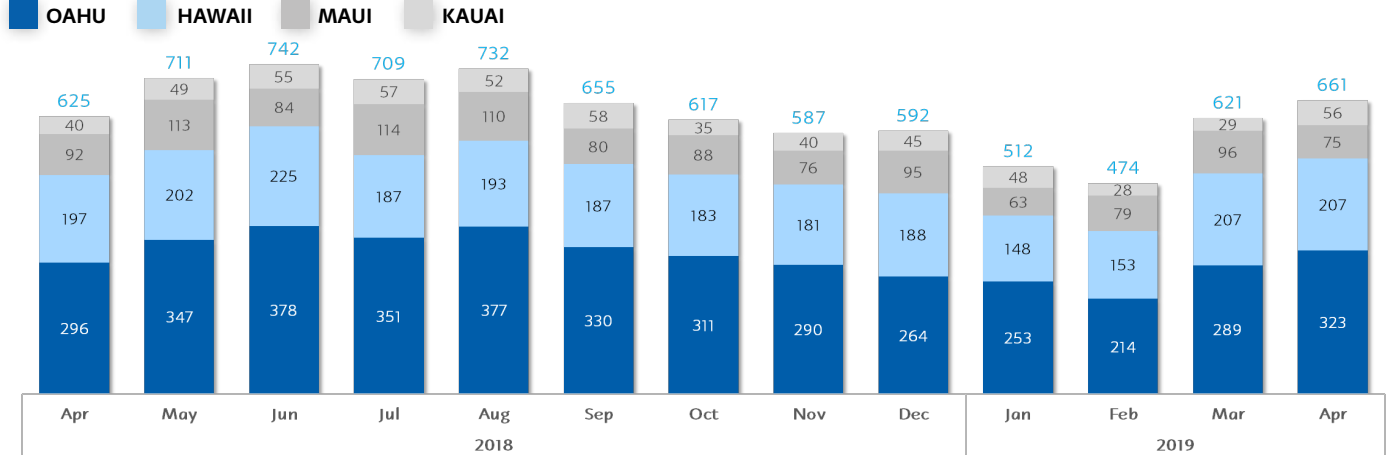
## RESIDENTIAL SALES REPORT APRIL 2019

# WEST OAHU

ISLAND SALES

SINGLE FAMILY HOME

CONDOMINIUM



**# OF SALES**  
**323**

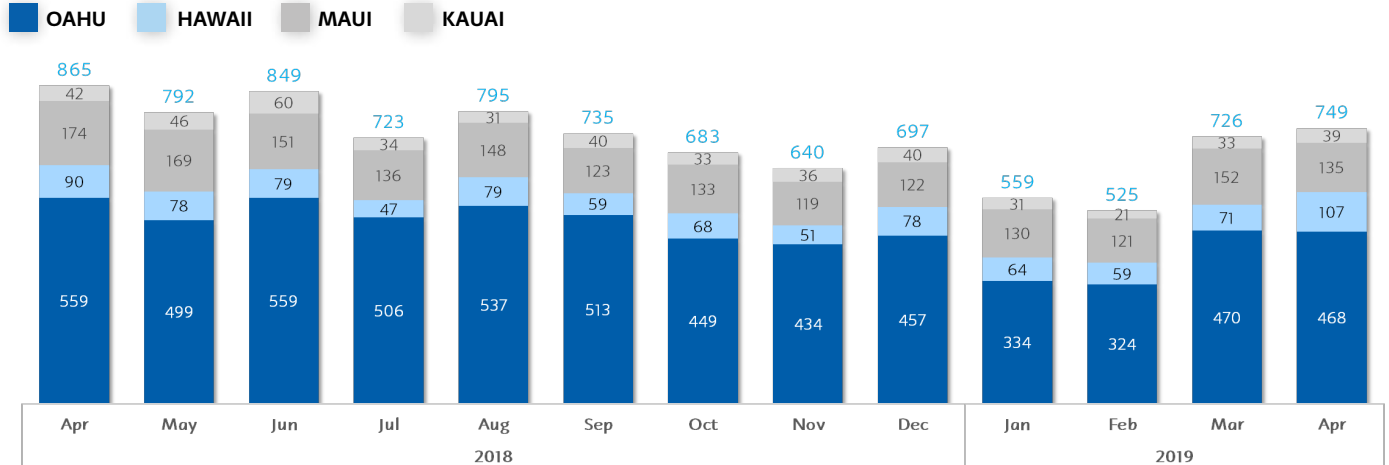
↑ 11.8% VS. LAST MONTH  
↑ 9.1% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$765,000**

↓ 2.9% VS. LAST MONTH  
↓ 3.7% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$281,843,339**

↑ 6.5% VS. LAST MONTH  
↓ 3.9% VS. LAST YEAR



**# OF SALES**  
**468**

↓ 0.4% VS. LAST MONTH  
↓ 16.3% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$418,950**

↓ 1.4% VS. LAST MONTH  
↑ 0.2% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$241,799,024**

↑ 0.4% VS. LAST MONTH  
↓ 19.9% VS. LAST YEAR



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information effective 05/01/2019

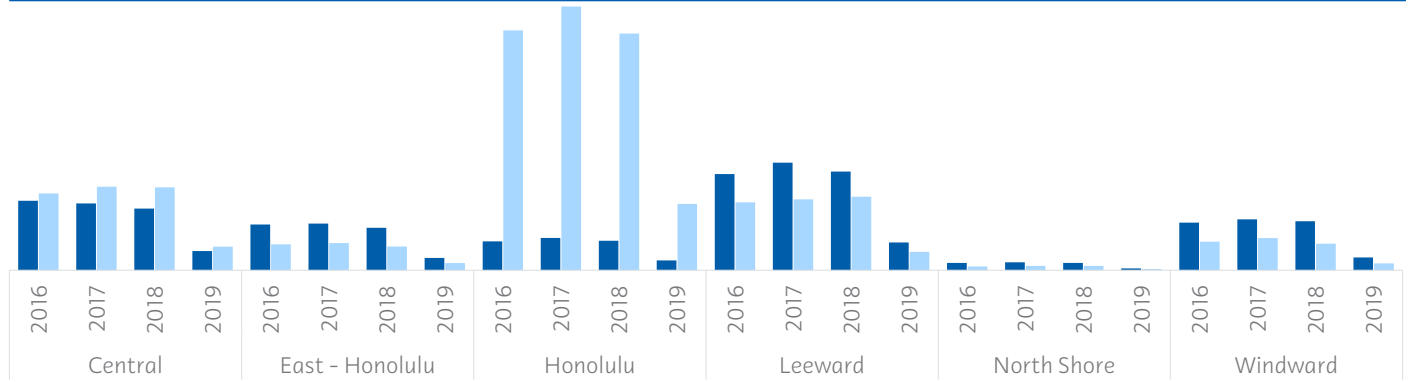


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## REGIONAL SALES

### SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL
CENTRAL	2016	899	995
	2017	865	1,081
	2018	798	1,073
	2019	248	304
EAST - HONOLULU	2016	591	335
	2017	604	351
	2018	550	307
	2019	158	93
HONOLULU	2016	374	3,105
	2017	417	3,415
	2018	381	3,065
	2019	126	858

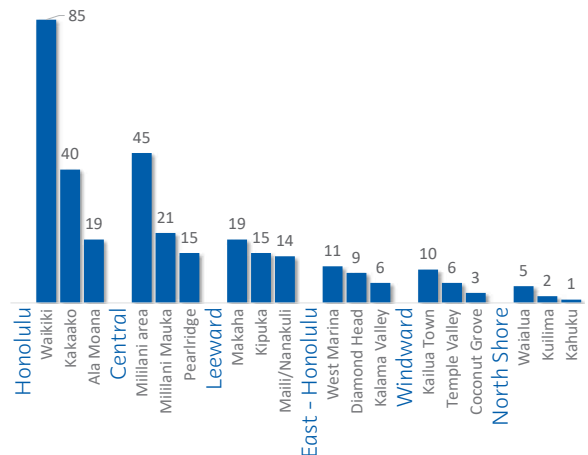
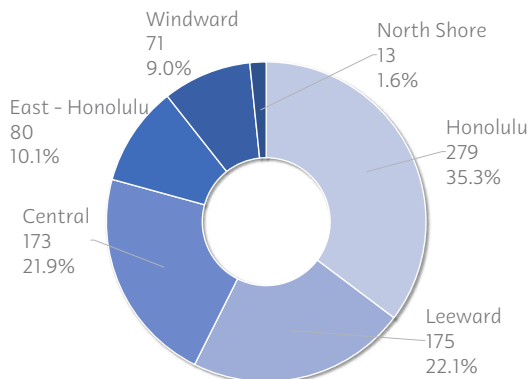
	YEAR		TOTAL
LEEWARD	2016	1,245	878
	2017	1,392	917
	2018	1,278	952
	2019	359	237
NORTH SHORE	2016	94	48
	2017	103	56
	2018	95	56
	2019	23	15
WINDWARD	2016	617	369
	2017	658	415
	2018	634	343
	2019	165	89

\* YTD Sales (#) vs. same period of previous years

### Property Type



### # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## WEST OAHU

### APRIL 2019

#### SALES BY REGION (CURRENT MONTH)

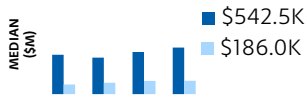
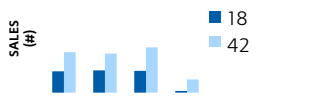
▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
MAKAHA	4 ▼	\$2.1M ▼	\$550.0K ▲	15 ▲	\$2.9M ▲	\$195.0K ▲
KIPUKA	15 ▲	\$10.5M ▲	\$670.0K ▼	--	--	--
MAILI/NANAKULI	13 ▼	\$6.0M ▼	\$506.0K ▲	1 ▼	\$335.0K ▼	\$335.0K ▲
OCEAN POINTE	9 ▼	\$6.4M ▼	\$710.0K ▼	4 ▼	\$2.2M ▼	\$547.0K ▼
MAKAKILO-UPPER	2 ▲	\$1.3M ▲	\$656.5K ▲	10 ▼	\$3.8M ▼	\$392.5K ▲
EWA	2 -	\$1.2M -	\$590.0K -	7 ▼	\$2.8M ▼	\$365.0K ▼
KO OLINA	--	--	--	9 ▲	\$5.9M ▲	\$578.0K ▼
HOAKALEI KA MAKANA	8 ▲	\$5.7M ▲	\$652.5K ▲	--	--	--
EWA BEACH	6 ●	\$3.6M ▼	\$599.0K ▲	1 -	\$315.0K -	\$315.0K -
KAPOLEI	1 ▼	\$640.0K ▼	\$640.0K ▼	5 ▲	\$2.4M ▲	\$510.0K ▼

#### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

##### TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

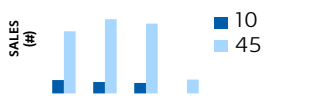
#### MAKAHA



#### MAILI/NANAKULI

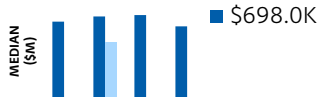


#### MAKAKILO-UPPER

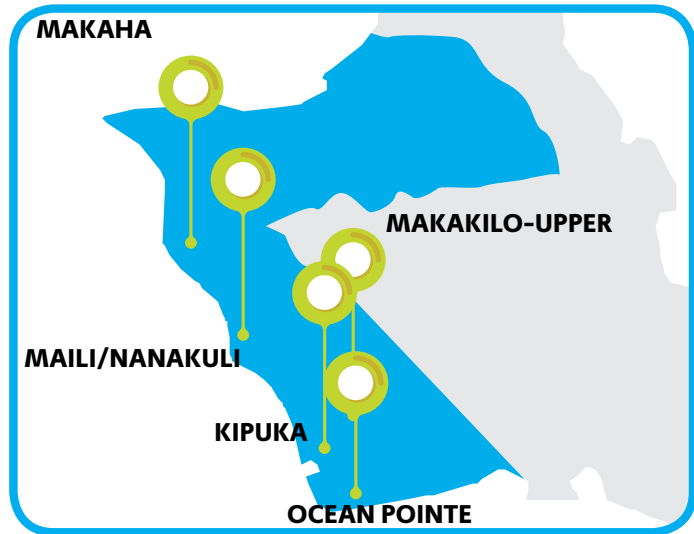
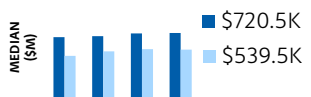


\* Annual trend shown include 2016 to present;  
Top 5 Neighborhood Shown

#### KIPUKA



#### OCEAN POINTE



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES **359** ▼ 4.5%  
MEDIAN SALES PRICE **\$650.0K** ▲ 0.7%

TOTAL \$ OF SALES  
**\$230.2M** ▼ 5.6%

##### CONDOMINIUM

# OF SALES **237** ▼ 18.6%  
MEDIAN SALES PRICE **\$375.0K** ▼ 2.6%

TOTAL \$ OF SALES  
**\$94.6M** ▼ 20.7%