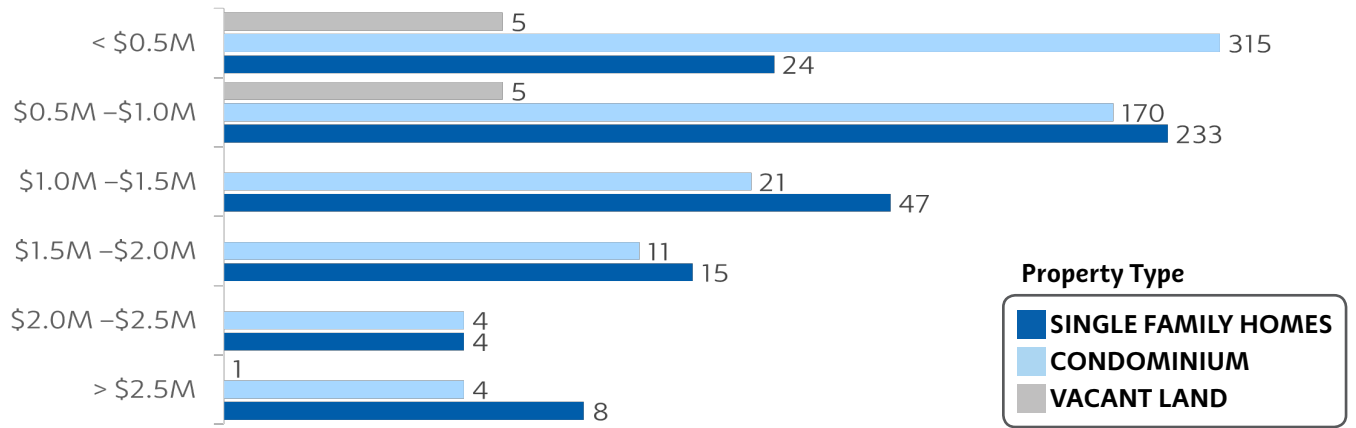


ISLAND SALES (#) BY PRICE RANGE



TG TEAM — Windward Oahu

Let Us Be A Part Of Your Solution!



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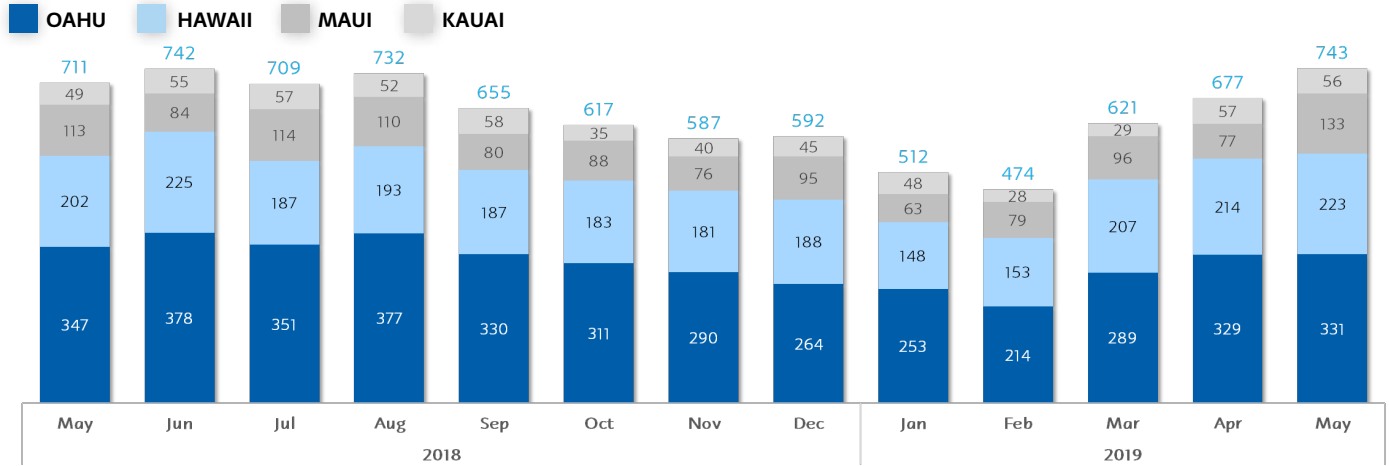
TITLE GUARANTY

TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT MAY 2019

WINDWARD OAHU

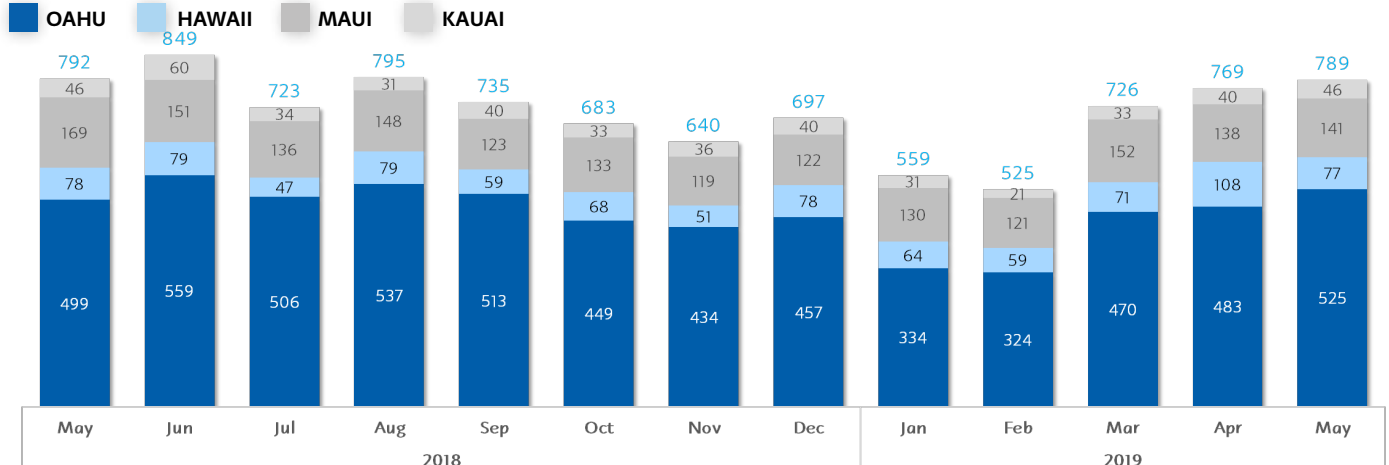
ISLAND SALES
SINGLE FAMILY HOME
CONDOMINIUM



OF SALES
331
 ↑ 0.6% VS. LAST MONTH
 ↓ 4.6% VS. LAST YEAR

MEDIAN SALES PRICE
\$765,000
 0.0% VS. LAST MONTH
 ↓ 1.5% VS. LAST YEAR

TOTAL \$ OF SALES
\$305,255,657
 ↑ 6.6% VS. LAST MONTH
 ↓ 18.7% VS. LAST YEAR



OF SALES
525
 ↑ 8.7% VS. LAST MONTH
 ↑ 5.2% VS. LAST YEAR

MEDIAN SALES PRICE
\$430,000
 ↑ 2.4% VS. LAST MONTH
 ↓ 2.3% VS. LAST YEAR

TOTAL \$ OF SALES
\$283,411,556
 ↑ 13.8% VS. LAST MONTH
 ↑ 10.3% VS. LAST YEAR

information effective 05/05/2019



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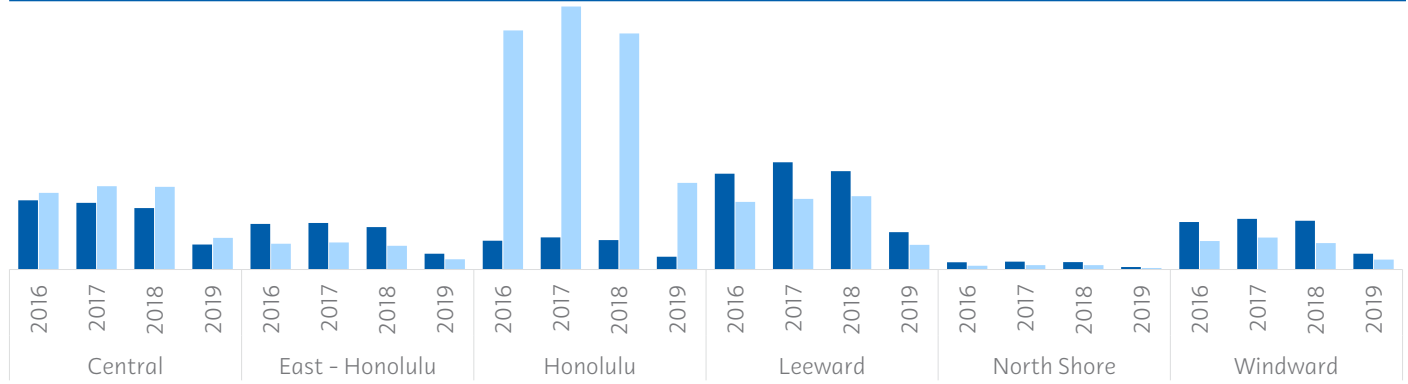


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	325	410	735
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	204	133	337
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	165	1,124	1,289

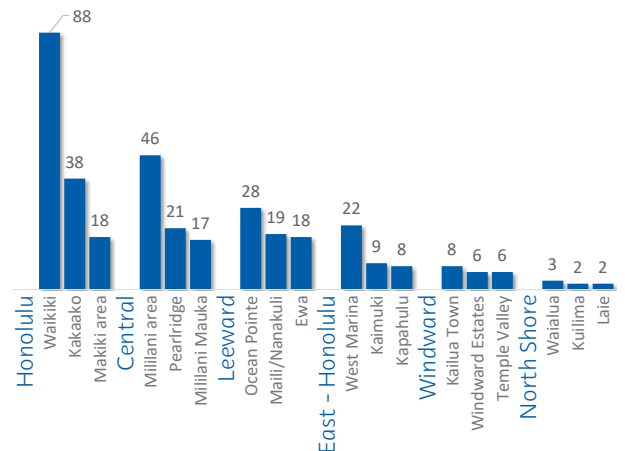
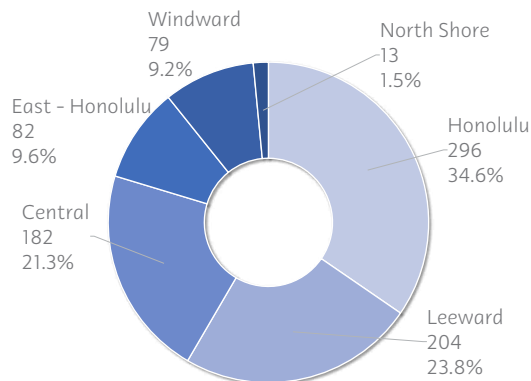
	YEAR		TOTAL	
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	484	321	805
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	32	20	52
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	206	128	334

* YTD Sales (#) vs. same period of previous years

Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

WINDWARD OAHU

MAY 2019

SALES BY REGION (CURRENT MONTH)

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
KAILUA TOWN	--	--	--	8 ▼	\$4.9M ▼	\$617.5K ▼
WINDWARD ESTATES	--	--	--	6 ▲	\$2.6M ▲	\$402.5K ▼
TEMPLE VALLEY	--	--	--	6 ▼	\$3.4M ▼	\$581.0K ▼
COUNTRY CLUB	--	--	--	5 -	\$3.5M -	\$708.0K -
AIKAHI PARK	3 ▲	\$4.2M ▲	\$1.5M ▲	1 ●	\$668.0K ▲	\$668.0K ▲
BEACHSIDE	3 ●	\$14.0M ▼	\$3.6M ▼	--	--	--
LILIPUNA	1 ●	\$699.0K ▼	\$699.0K ▼	2 ●	\$1.2M ▼	\$589.0K ▼
HAIKU VILLAGE	3 ▲	\$2.3M ▲	\$720.0K ▼	--	--	--
ENCHANTED LAKE	2 ▼	\$1.8M ▼	\$917.5K ▼	1 -	\$750.0K -	\$750.0K -
HAIKU PLANTATION	2 ▲	\$2.0M ▲	\$987.5K ▼	1 -	\$637.0K -	\$637.0K -

▲/▼ Increase/Decrease vs. Last Year ●/- No Change or No Value vs. Last Year

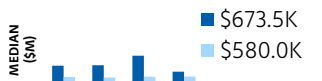
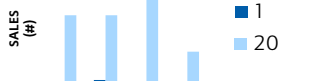
SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

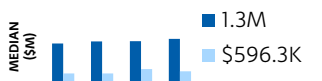
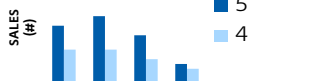
KAILUA TOWN



TEMPLE VALLEY

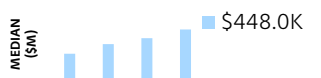


AIKAHI PARK

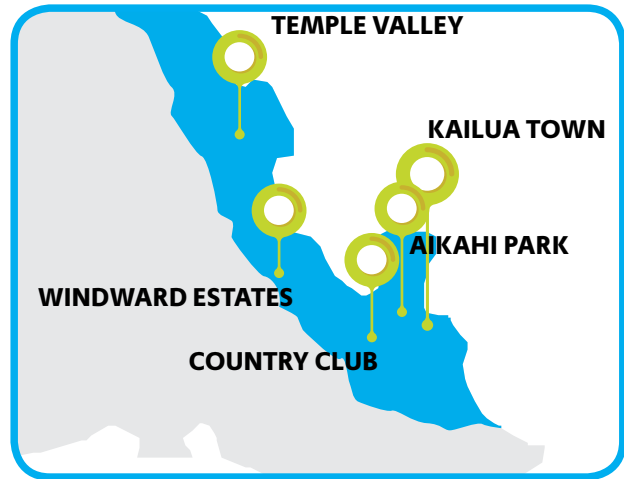
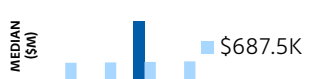


* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown

WINDWARD ESTATES



COUNTRY CLUB



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES **206** ▼ 16.9% MEDIAN SALES PRICE **\$962.5K** ▼ 1.8%

TOTAL \$ OF SALES **\$232.7M** ▼ 29.8%

CONDOMINIUM

OF SALES **128** ▲ 0.8% MEDIAN SALES PRICE **\$579.5K** ▲ 1.1%

TOTAL \$ OF SALES **\$74.9M** ▲ 2.6%