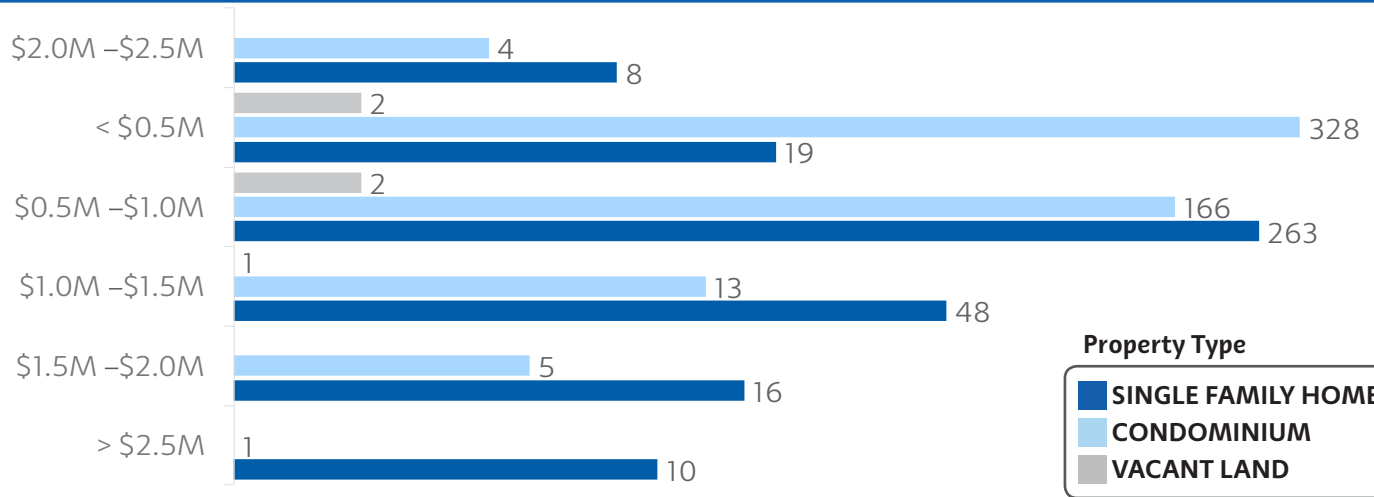


ISLAND SALES (#) BY PRICE RANGE



Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

TG TEAM — Oahu

Let Us Be A Part Of Your Solution!

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TITLE GUARANTY

TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT

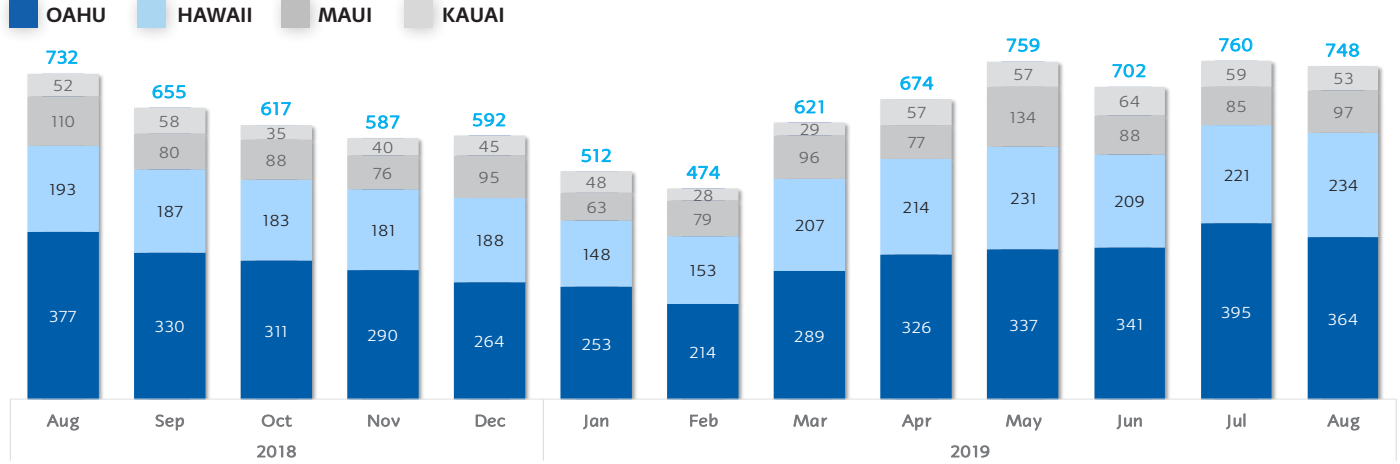
AUGUST 2019

OAHU

ISLAND SALES

SINGLE FAMILY HOME

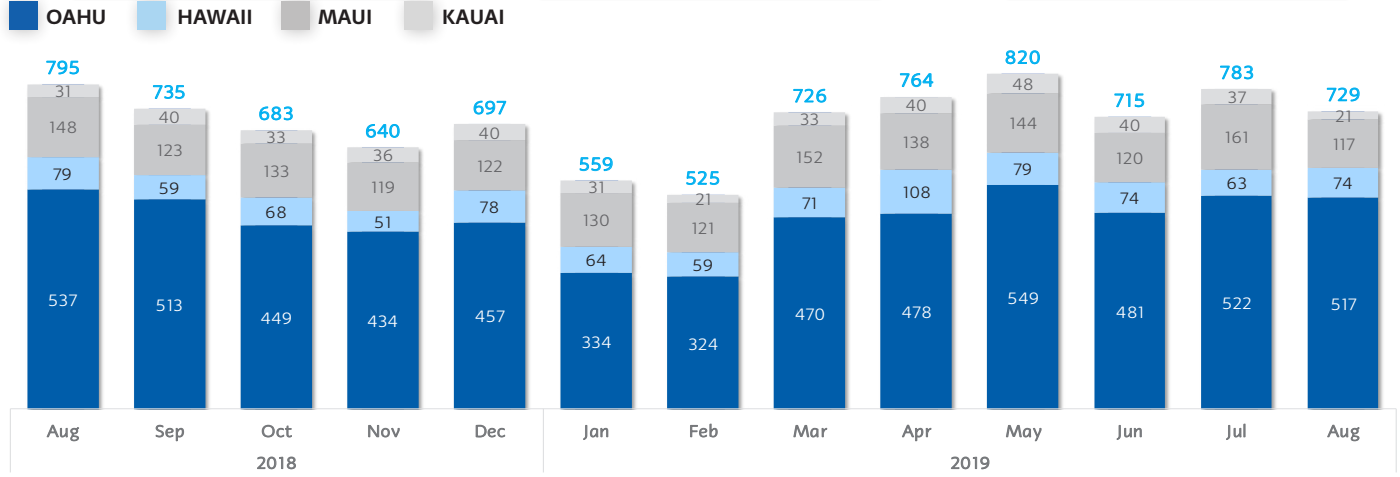
CONDOMINIUM



OF SALES
364
 ⬇️ 7.8% VS. LAST MONTH
 ⬇️ 3.4% VS. LAST YEAR

MEDIAN SALES PRICE
\$790,000
 ⬇️ 4.2% VS. LAST MONTH
 ⬇️ 2.5% VS. LAST YEAR

TOTAL \$ OF SALES
\$350,464,135
 ⬇️ 11.8% VS. LAST MONTH
 ⬇️ 7.1% VS. LAST YEAR



OF SALES
517
 ⬇️ 1.0% VS. LAST MONTH
 ⬇️ 3.7% VS. LAST YEAR

MEDIAN SALES PRICE
\$425,000
 ⬇️ 7.8% VS. LAST MONTH
 ⬇️ 1.2% VS. LAST YEAR

TOTAL \$ OF SALES
\$252,195,417
 ⬇️ 9.9% VS. LAST MONTH
 ⬇️ 10.5% VS. LAST YEAR



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Information effective 9/1/2019

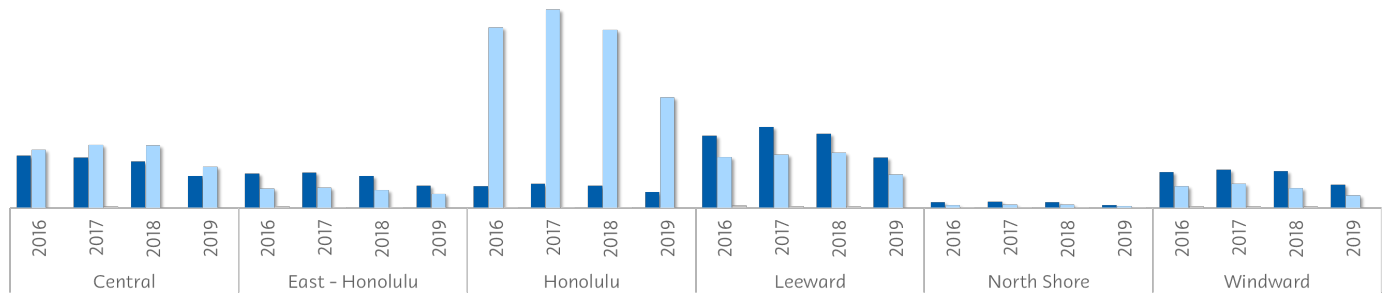


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	551	707	1,258
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	384	242	626
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	272	1,902	2,174

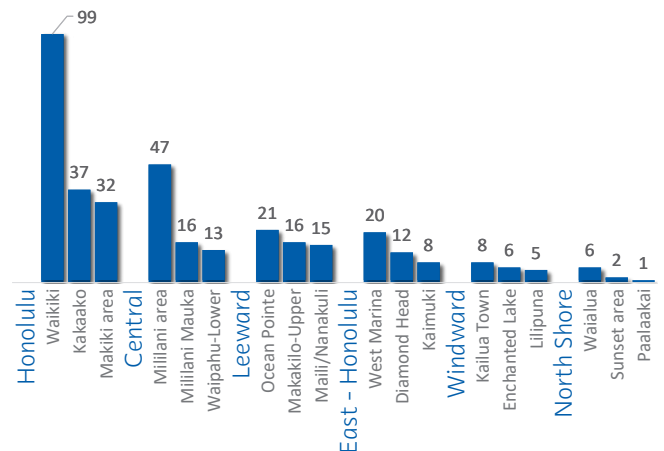
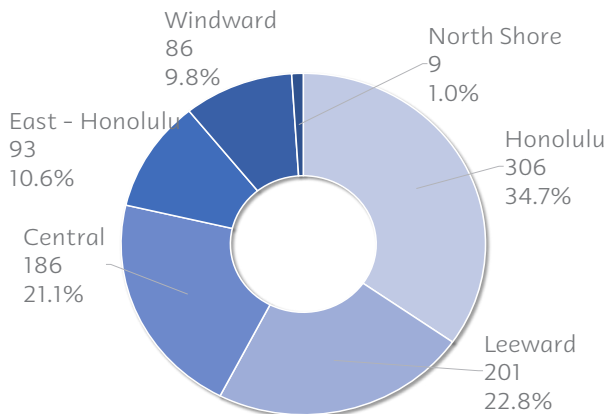
	YEAR		TOTAL	
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	868	578	1,446
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	48	34	82
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	399	216	615

* YTD Sales (#) vs. same period of previous years

Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

OAHU AUGUST 2019

SALES BY REGION (CURRENT MONTH)



Increase/Decrease vs. Last Year



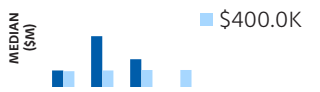
No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HONOLULU	Waikiki	--	--	--	99 ▼	\$49.2M ▼	\$386.1K ▼
	Kakaako	--	--	--	37 ▼	\$28.2M ▼	\$640.0K ▼
	Makiki area	1 -	\$500.0K -	\$500.0K -	31 ▲	\$13.3M ▲	\$368.0K ▼
HONOLULU TOTAL		34 ▼	\$32.9M ▼	\$917.5K ▼	272 ▼	\$133.7M ▼	\$399.4K ▼
EAST - HONOLULU	West Marina	--	--	--	20 ▲	\$16.2M ▲	\$737.0K ▼
	Diamond Head	3 ▲	\$8.6M ▲	\$2.5M ▼	9 ▲	\$8.5M ▼	\$530.0K ▼
	Kaimuki	8 ▲	\$10.3M ▲	\$1.1M ▼	--	--	--
EAST - HONOLULU TOTAL		55 ▼	\$88.9M ▼	\$1.2M ▼	38 ▲	\$29.6M ▲	\$685.0K ▼
LEEWARD	Ocean Pointe	11 ▼	\$8.1M ▼	\$715.0K ▼	10 ▼	\$5.5M ▼	\$547.5K ▲
	Makakilo-Upper	2 ▼	\$1.3M ▼	\$645.0K ▼	14 ▼	\$5.9M ▼	\$412.5K ▲
	Mali/Nanakuli	13 ▼	\$7.0M ▼	\$576.5K ▲	2 ▼	\$455.0K ▼	\$227.5K ▲
LEEWARD TOTAL		124 ▼	\$83.2M ▼	\$674.5K ▲	77 ▼	\$34.6M ▼	\$435.0K ▼
CENTRAL	Mililani area	19 ▼	\$14.4M ▼	\$750.0K ▼	28 ▼	\$10.7M ▼	\$369.5K ▼
	Mililani Mauka	8 ▼	\$7.3M ▼	\$849.5K ▲	8 ▼	\$3.4M ▼	\$407.0K ▼
	Pearlridge	--	--	--	13 ▼	\$4.6M ▼	\$348.9K ▼
CENTRAL TOTAL		87 ▲	\$68.4M ▲	\$755.0K ▼	99 ▼	\$36.7M ▼	\$375.0K ▼
WINDWARD	Kailua Town	--	--	--	8 ▲	\$5.0M ▲	\$567.5K ▼
	Enchanted Lake	6 ▲	\$6.7M ▲	\$1.0M ▼	--	--	--
	Lilipuna	2 -	\$2.0M -	\$987.5K -	3 ▲	\$1.8M ▲	\$600.0K ▲
WINDWARD TOTAL		59 ▲	\$69.5M ▲	\$975.0K ▼	27 ▼	\$16.2M ▼	\$590.0K ▲
NORTH SHORE	Waialua	2 ▼	\$1.4M ▼	\$717.5K ▲	4 ▲	\$1.4M ▲	\$337.0K ▲
	Sunset area	2 ▲	\$5.4M ▲	\$2.7M ▲	--	--	--
	Palaakai	1 -	655.0 K -	655.0 K -	--	--	--
NORTH SHORE TOTAL		5 ▼	\$7.5M ▼	\$735.0K ▼	4 ▼	\$1.4M ▼	\$337.0K ▼

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

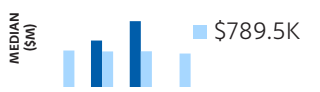
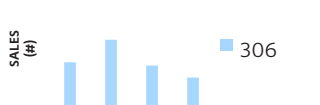
WAIKIKI



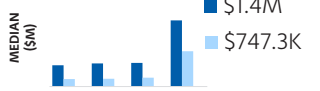
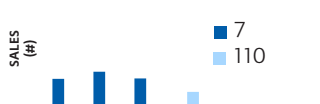
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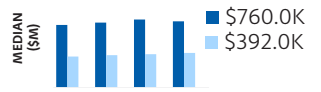
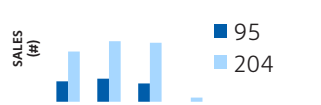
KAKAAKO



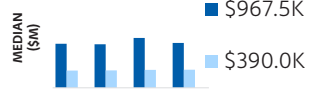
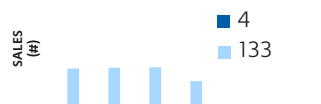
WEST MARINA



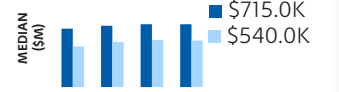
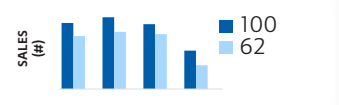
MILILANI AREA



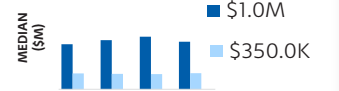
SALT LAKE



OCEAN POINTE



MAKIKI AREA



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES: **2,522** ▼ 0.7%

MEDIAN SALES PRICE: **\$785.0K** 0.0%

TOTAL \$ OF SALES: **\$2.4B** ▼ 4.7%

CONDOMINIUM

OF SALES: **3,679** ▼ 6.7%

MEDIAN SALES PRICE: **\$425.0K** ▼ 1.2%

TOTAL \$ OF SALES: **\$1.9B** ▼ 7.7%

* Annual trend shown include 2016 to present; Top 8 Neighborhood Shown