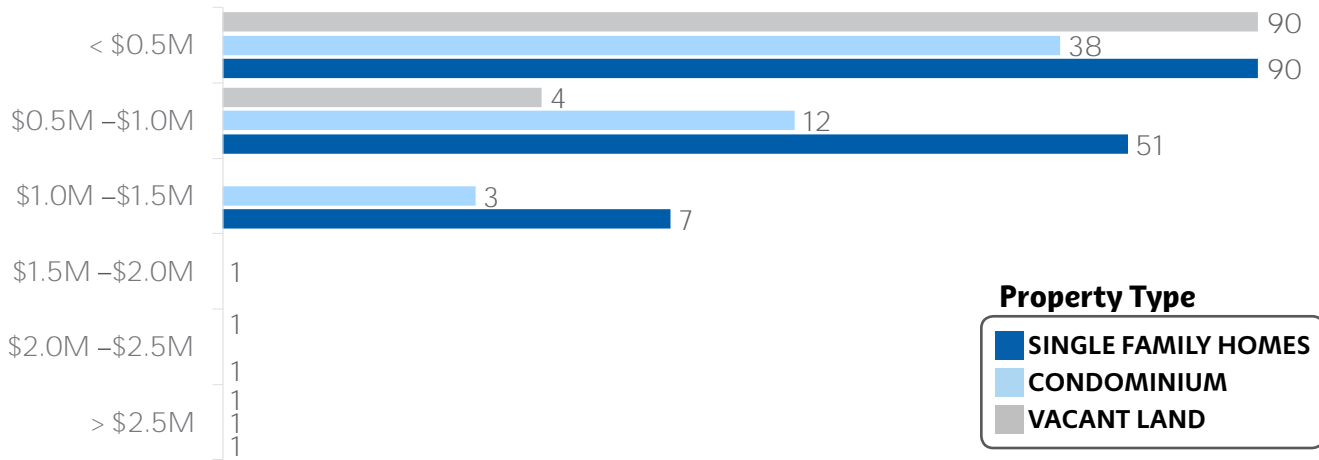


ISLAND SALES (#) BY PRICE RANGE



Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

TG TEAM — Hawaii Island

Let Us Be A Part Of Your Solution!



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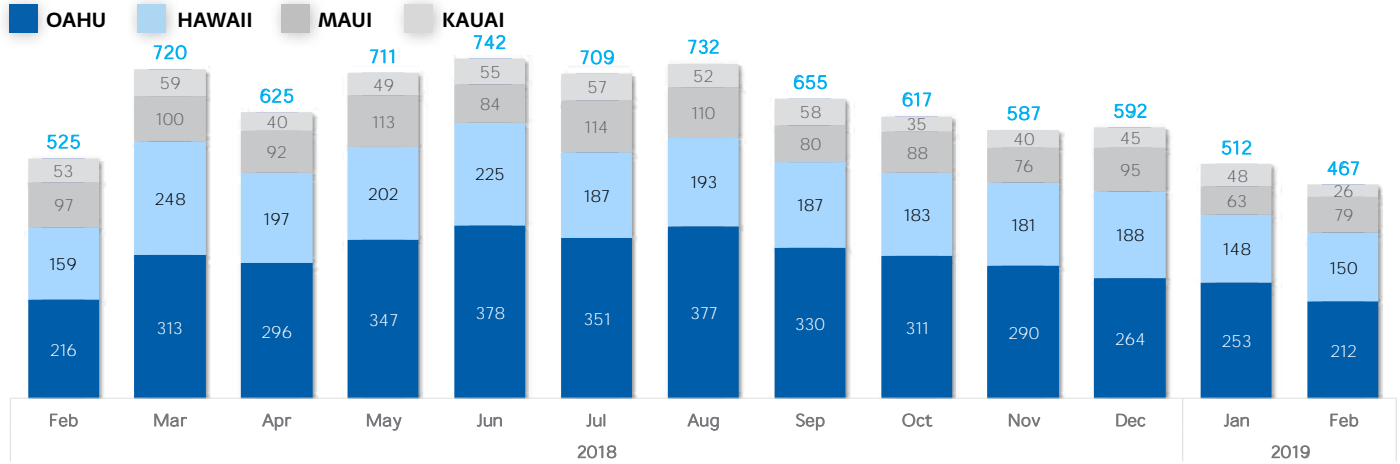
TITLE GUARANTY

TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT FEBRUARY 2019

HAWAII

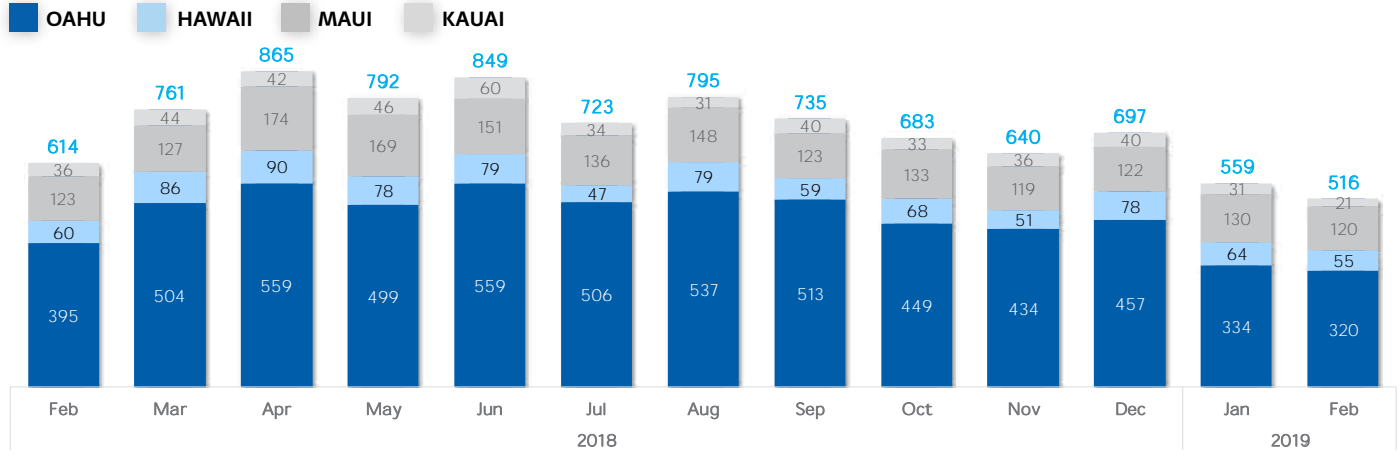
ISLAND SALES
SINGLE FAMILY HOME
CONDOMINIUM



OF SALES
150
 ↑ 1.4% VS. LAST MONTH
 ↓ 5.7% VS. LAST YEAR

MEDIAN SALES PRICE
\$387,250
 ↑ 7.6% VS. LAST MONTH
 ↑ 19.2% VS. LAST YEAR

TOTAL \$ OF SALES
\$73,866,507
 ↑ 7.9% VS. LAST MONTH
 ↑ 5.9% VS. LAST YEAR



OF SALES
55
 ↓ 14.1% VS. LAST MONTH
 ↓ 8.3% VS. LAST YEAR

MEDIAN SALES PRICE
\$380,000
 ↑ 11.8% VS. LAST MONTH
 ↑ 13.4% VS. LAST YEAR

TOTAL \$ OF SALES
\$28,218,500
 ↓ 15.4% VS. LAST MONTH
 ↓ 14.8% VS. LAST YEAR



BRIANNA SERIKAKU

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information effective 01/02/2019

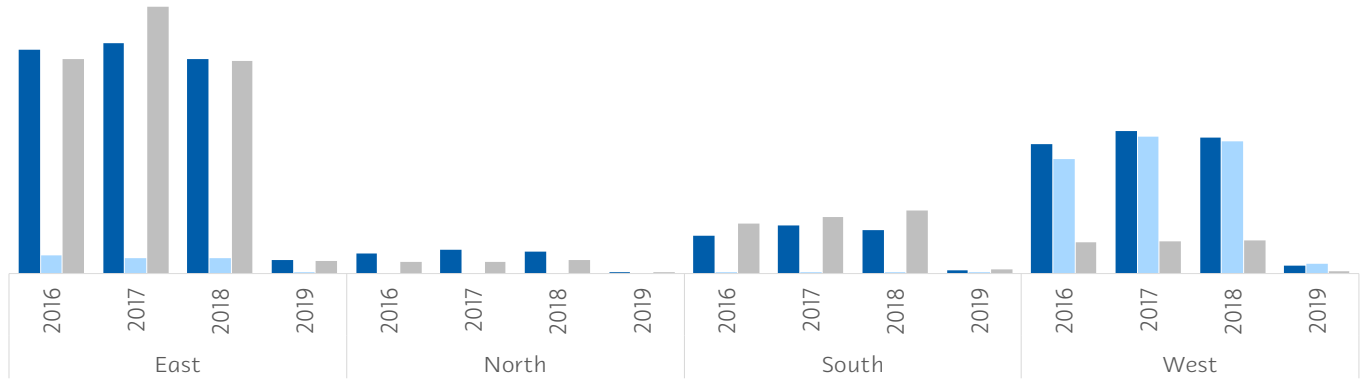


TITLE GUARANTY

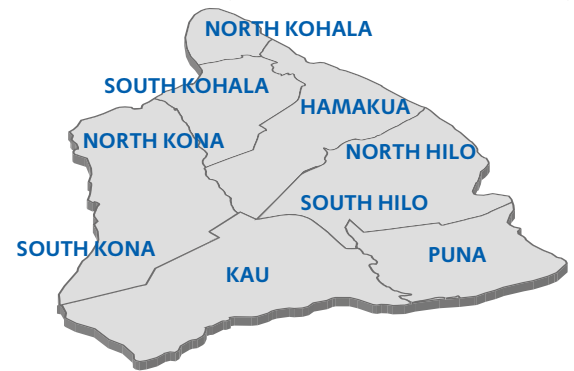
TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR			TOTAL	
EAST	2016	1,247	99	1,196	2,515
	2017	1,284	87	1,490	2,861
	2018	1,197	86	1,185	2,468
	2019	152	9	130	291
NORTH	2016	113		66	179
	2017	131		63	194
	2018	122		75	197
	2019	11		9	20
SOUTH	2016	211	7	276	494
	2017	268	5	316	589
	2018	243	9	352	604
	2019	31	3	46	80
WEST	2016	723	637	172	1,532
	2017	795	761	178	1,734
	2018	760	735	184	1,679
	2019	104	107	23	234



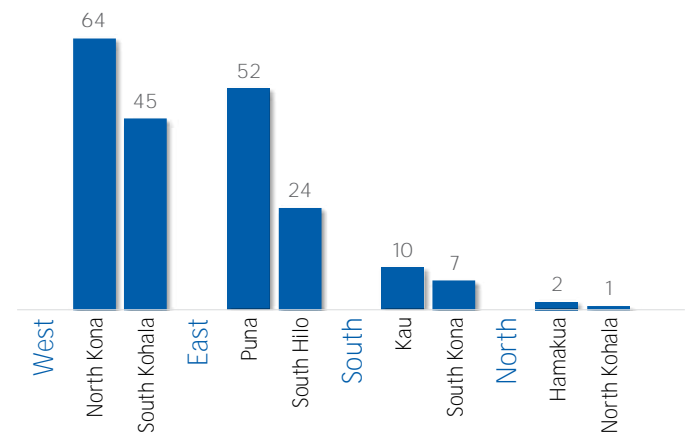
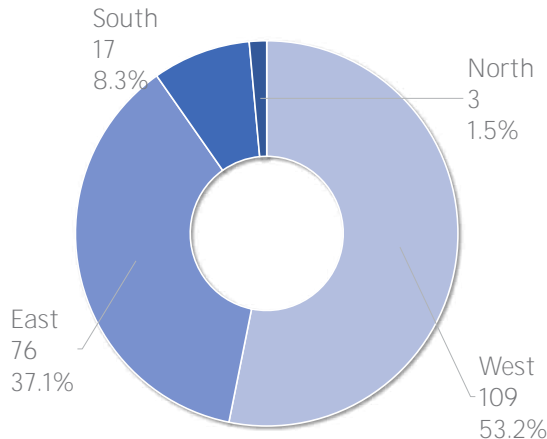
EAST	North Hilo Puna South Hilo
NORTH	Hamakua North Kohala
WEST	North Kona South Kohala
SOUTH	Kau South Kona

Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

* YTD Sales (#) vs. same period of previous years

OF SALES BY REGION



* Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

HAWAII

FEBRUARY 2019

SALES BY REGION (CURRENT MONTH)

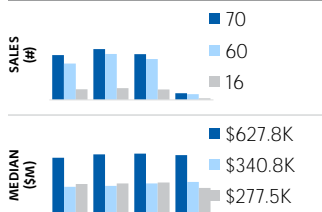
▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST	North Kona	36 ▲	\$33.1M ▲	\$655.0K ▲	28 ▼	\$15.2M ▼	\$366.3K ▲	11 ▼	\$7.4M ▼	\$270.0K ▼
	South Kohala	22 ▲	\$15.5M ▼	\$712.0K ▲	23 ▲	\$12.4M ▼	\$470.0K ▲	1 ▼	\$600.0K ▼	\$600.0K ▲
WEST TOTAL		58 ▲	\$48.6M ▲	\$664.0K ▲	51 ▼	\$27.6M ▼	\$390.0K ▲	12 ▼	\$8.0M ▼	\$275.0K ▼
EAST	Puna	52 ▼	\$11.4M ▼	\$215.0K ▼	--	--	--	53 ▼	\$1.7M ▼	\$23.5K ▲
	South Hilo	21 ▲	\$8.2M ▲	\$370.0K ▲	3 ▼	\$512.5K ▼	\$147.5K ▼	5 ▼	\$1.1M ▼	\$205.0K ▲
	North Hilo	--	--	--	--	--	--	2 ●	\$935.0K ▲	\$467.5K ▲
EAST TOTAL		73 ▼	\$19.6M ▼	\$237.5K ▼	3 ▼	\$512.5K ▼	\$147.5K ▼	60 ▼	\$3.8M ▼	\$27.0K ▲
SOUTH	Kau	9 ▼	\$1.6M ▼	\$195.0K ▲	1 -	\$139.0K -	\$139.0K -	14 ▼	\$390.5K ▼	\$27.5K ▲
	South Kona	7 ▲	\$3.1M ▲	\$538.0K ▲	--	--	--	7 ▲	\$572.5K ▲	\$22.0K ▼
SOUTH TOTAL		16 ▼	\$4.7M ▲	\$228.0K ▲	1 ●	\$139.0K ▼	\$139.0K ▼	21 ▼	\$963.0K ▼	\$27.0K ▲
NORTH	North Kohala	1 ▼	\$407.6K ▼	\$407.6K ▼	--	--	--	2 ▼	\$1.3M ▼	\$627.3K ▲
	Hamakua	2 ▼	\$603.0K ▼	\$301.5K ▼	--	--	--	1 -	\$160.0K -	\$160.0K -
NORTH TOTAL		3 ▼	\$1.0M ▼	\$403.0K ▼	--	--	--	3 ▼	\$1.4M ▼	\$579.5K ▲

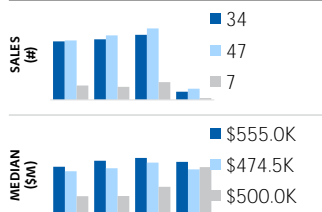
SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

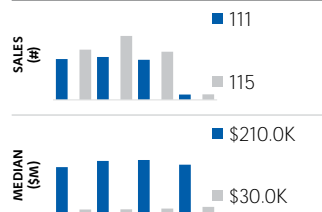
NORTH KONA



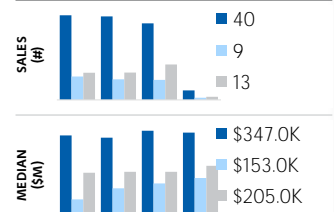
SOUTH KOHALA



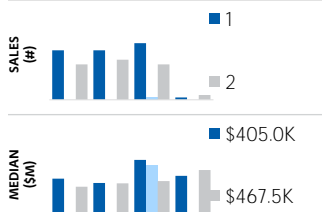
PUNA



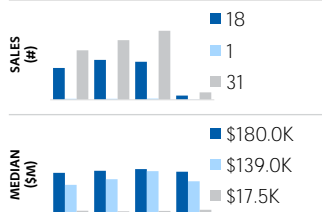
SOUTH HILO



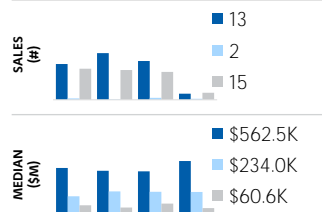
NORTH HILO



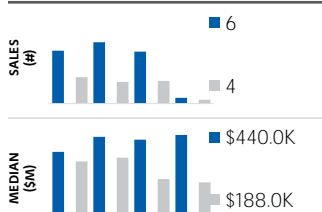
KAU



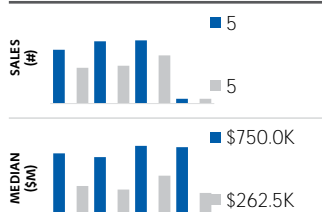
SOUTH KONA



HAMAKUA



NORTH KOHALA



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES: 150 ▼ 5.7%
 MEDIAN SALES PRICE: \$387.3K ▲ 19.2%
 TOTAL \$ OF SALES: \$73.9M ▲ 5.9%

CONDOMINIUM

OF SALES: 55 ▼ 8.3%
 MEDIAN SALES PRICE: \$380.0K ▲ 13.4%
 TOTAL \$ OF SALES: \$28.2M ▼ 14.8%

VACANT LAND

OF SALES: 96 ▼ 30.9%
 MEDIAN SALES PRICE: \$450.0K ▲ 42.9%
 TOTAL \$ OF SALES: \$5.9M ▼ 20.6%

* Annual trend shown include 2015 to present