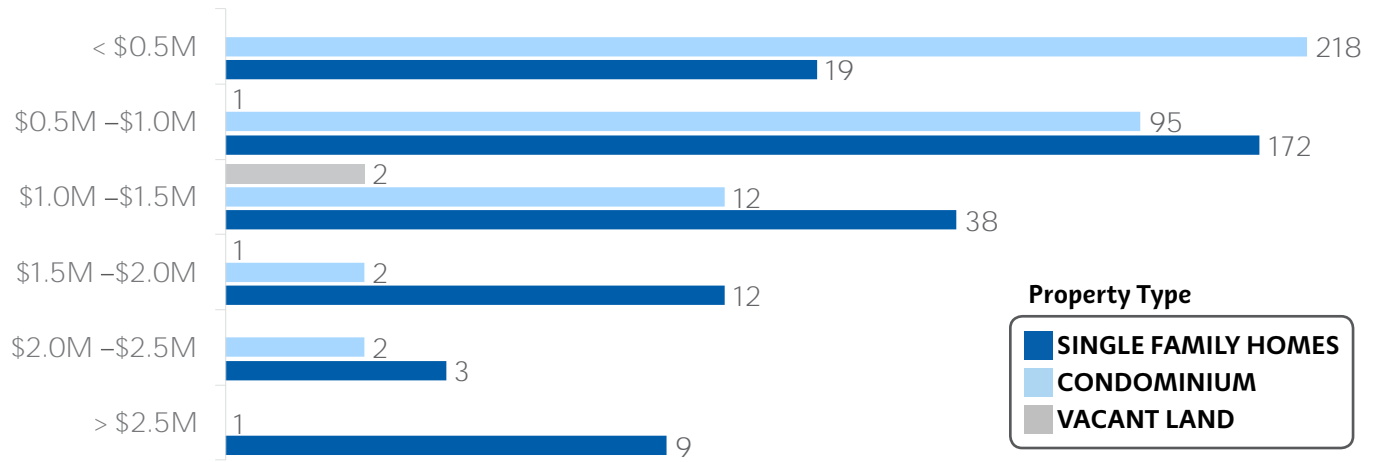


## ISLAND SALES (#) BY PRICE RANGE



## TG TEAM — East Oahu

Let Us Be A Part Of Your Solution!



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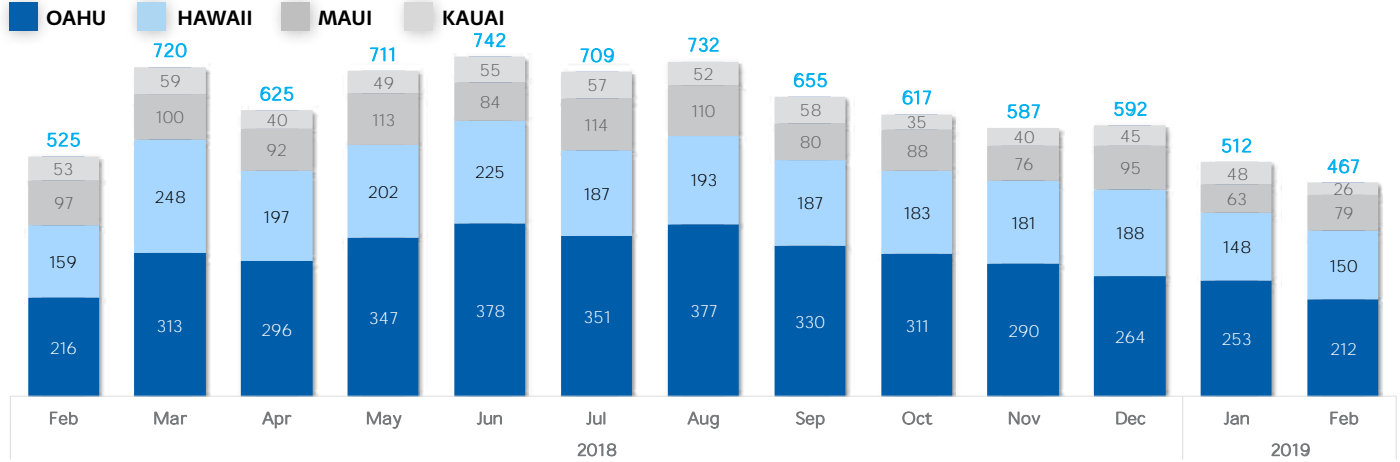
# TITLE GUARANTY

TITLE & ESCROW SERVICES

## RESIDENTIAL SALES REPORT FEBRUARY 2019

## EAST OAHU

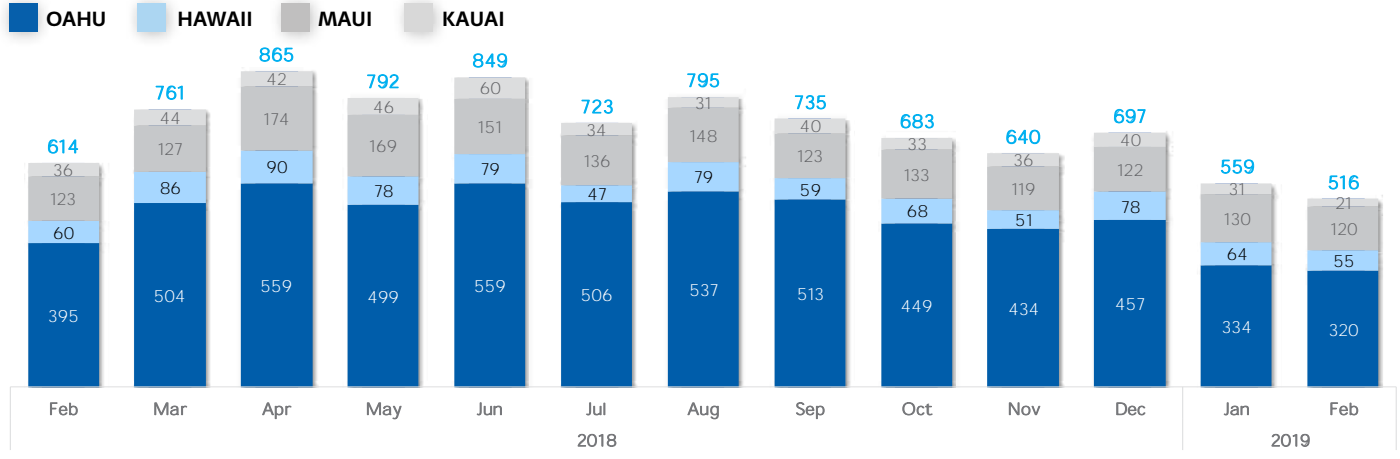
ISLAND SALES  
SINGLE FAMILY HOME  
CONDOMINIUM



**# OF SALES**  
**212**  
 ↓ 16.2% VS. LAST MONTH  
 ↓ 1.9% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$787,000**  
 ↑ 2.2% VS. LAST MONTH  
 ↑ 1.5% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$201,584,054**  
 ↓ 19.1% VS. LAST MONTH  
 ↓ 6.4% VS. LAST YEAR



**# OF SALES**  
**320**  
 ↓ 4.2% VS. LAST MONTH  
 ↓ 19.0% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$415,000**  
 ↑ 3.8% VS. LAST MONTH  
 ↓ 1.8% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$159,174,924**  
 ↓ 4.0% VS. LAST MONTH  
 ↓ 29.3% VS. LAST YEAR

information effective 01/02/2019



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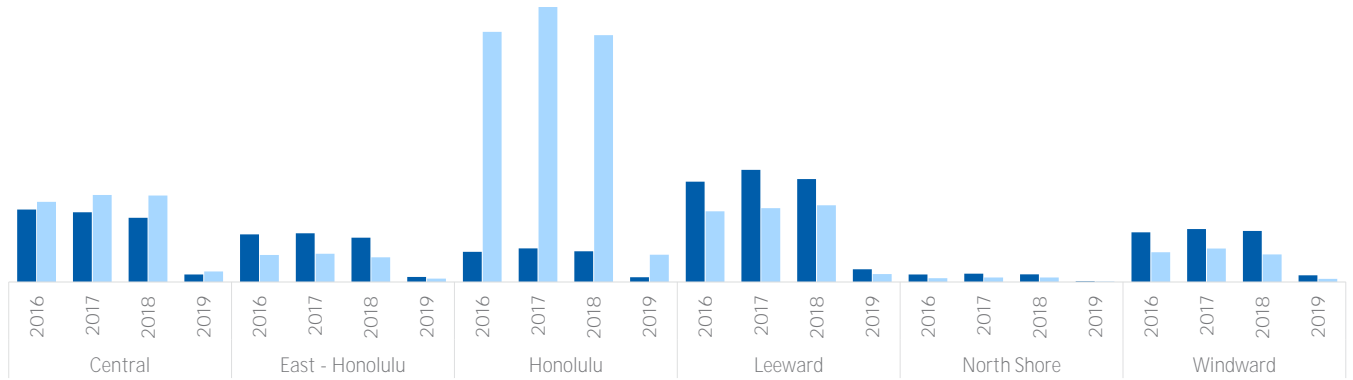


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## REGIONAL SALES

### SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	94	130	224
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	62	42	104
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	60	339	399

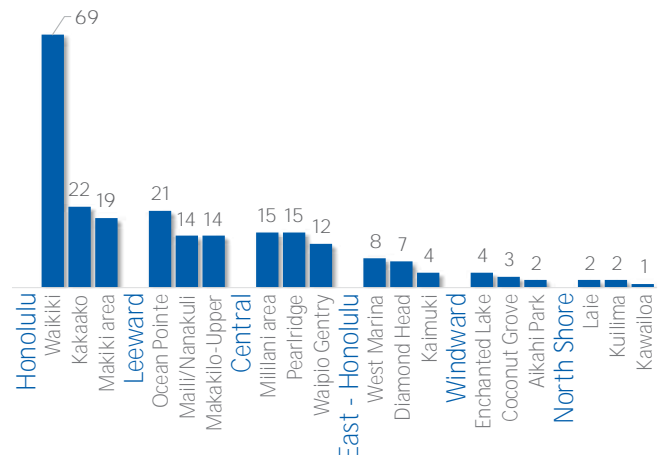
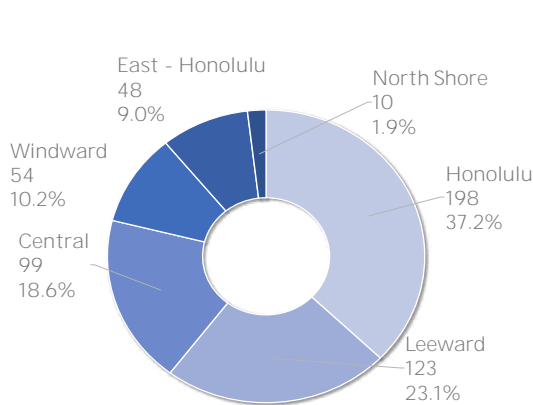
	YEAR		TOTAL	
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	158	99	257
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	8	6	14
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	83	38	121

\* YTD Sales (#) vs. same period of previous years

### Property Type



### # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## EAST OAHU

### FEBRUARY 2019

#### SALES BY REGION (CURRENT MONTH)

▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST MARINA	2 ▲	\$2.9M ▲	\$1.4M ▲	6 ▲	\$4.7M ▲	\$749.5K ▼
DIAMOND HEAD	--	--	--	7 ▲	\$7.3M ▲	\$530.0K ▼
KAIMUKI	4 -	\$3.7M -	\$932.5K -	--	--	--
KAHALA AREA	2 ●	\$9.7M ▲	\$4.9M ▲	1 ●	\$900.0K ●	\$900.0K ●
ST. LOUIS	1 -	\$1.0M -	\$1.0M -	2 -	\$1.1M -	\$554.5K -
MARINERS VALLEY	--	--	--	3 -	\$1.8M -	\$572.5K -
AINA HAINA AREA	2 ▲	\$2.7M ▲	\$1.4M ▲	--	--	--
HAHAIONE-LOWER	1 -	\$1.4M -	\$1.4M -	1 ▼	\$535.0K ▼	\$535.0K ▼
KOKO HEAD TERRACE	2 ▲	\$1.9M ▲	\$959.5K ▲	--	--	--
KULIOUOU	2 ▲	\$1.8M ▲	\$880.0K ▼	--	--	--

#### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

##### TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

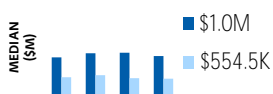
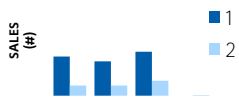
#### WEST MARINA



#### KAIMUKI

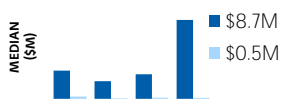


#### ST. LOUIS

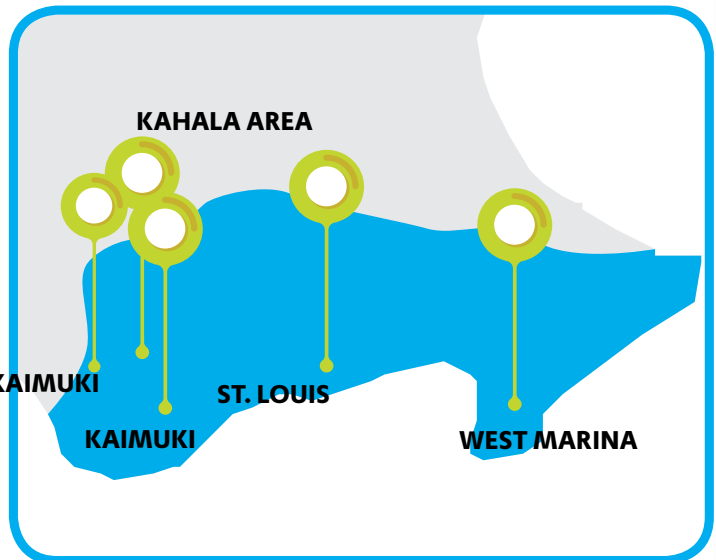
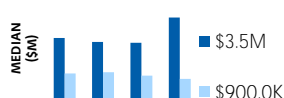


\* Annual trend shown include 2015 to present; Top 5 Neighborhood Shown

#### DIAMOND HEAD



#### KAHALA AREA



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES: 27 ▼ 12.9%      MEDIAN SALES PRICE: \$1.2M ▲ 2.1%

TOTAL \$ OF SALES: \$43.7M ▼ 6.5%

##### CONDOMINIUM

# OF SALES: 21 ▲ 31.3%      MEDIAN SALES PRICE: \$599.0K ▼ 5.7%

TOTAL \$ OF SALES: \$16.5M ▲ 62.5%