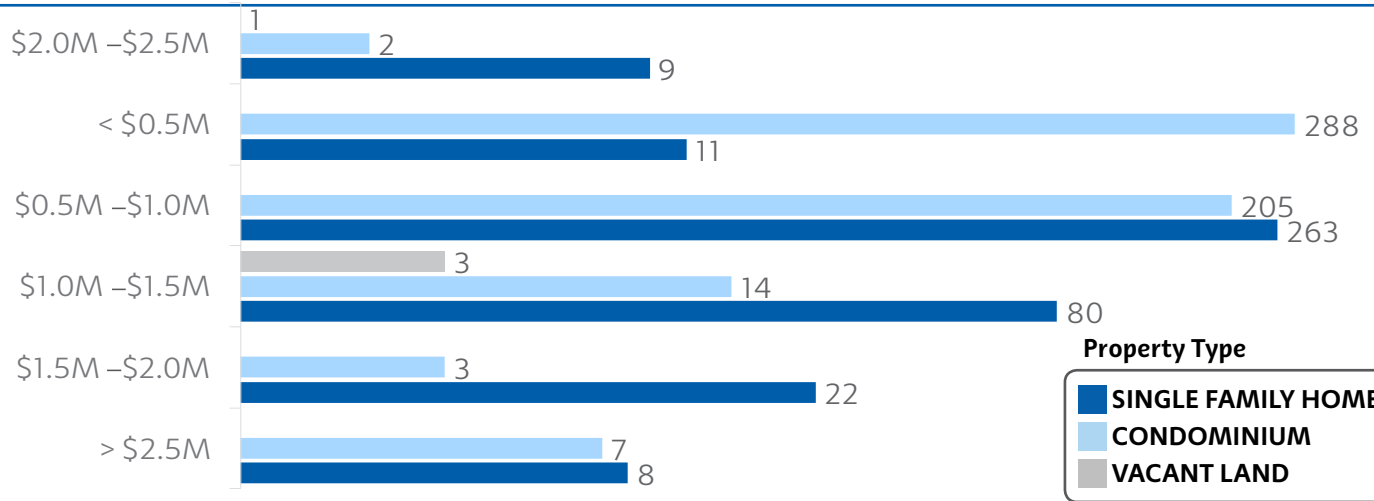


ISLAND SALES (#) BY PRICE RANGE



TG TEAM — West Oahu

Let Us Be A Part Of Your Solution!



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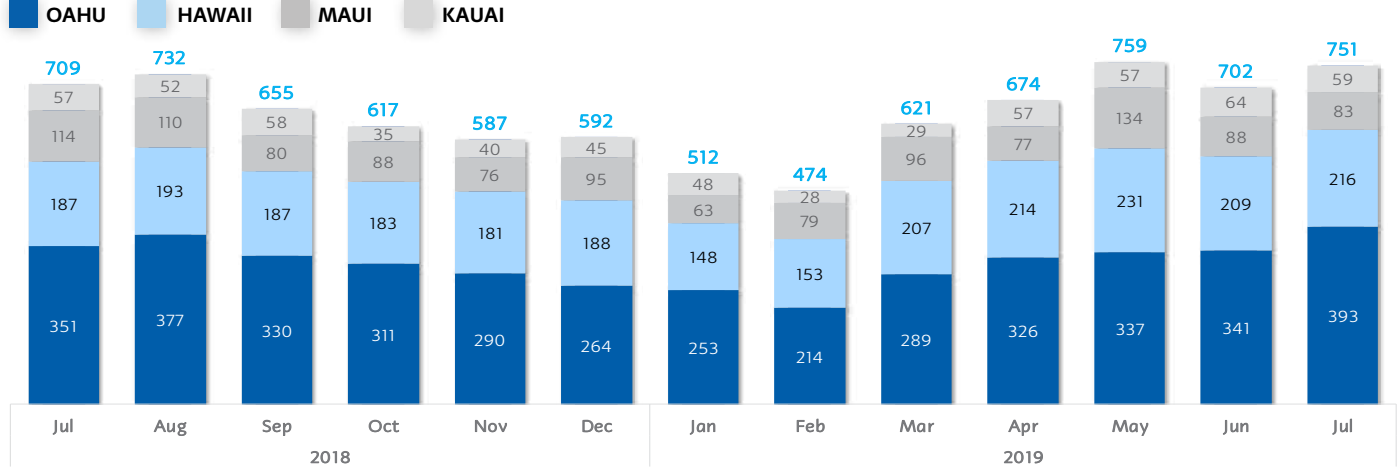
pearlridge@tghawaii.com



RESIDENTIAL SALES REPORT JUNE 2019

WEST OAHU

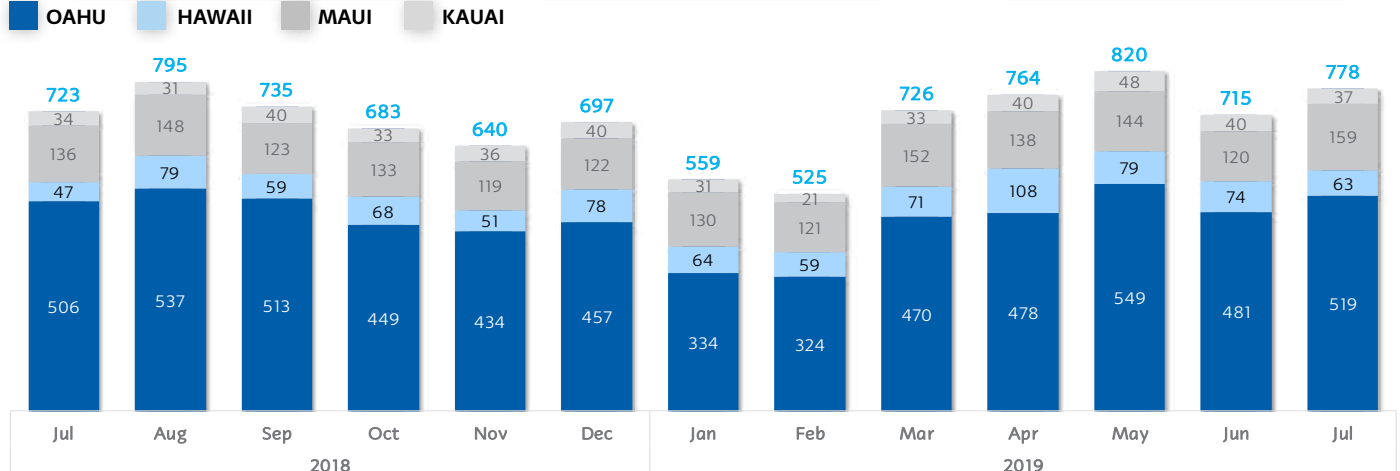
ISLAND SALES
SINGLE FAMILY HOME
CONDOMINIUM



OF SALES
393
 ↓ 42.1% VS. LAST MONTH
 ↑ 12.9% VS. LAST YEAR

MEDIAN SALES PRICE
\$825,000
 ↑ 4.7% VS. LAST MONTH
 ↑ 4.9% VS. LAST YEAR

TOTAL \$ OF SALES
\$395,974,916
 ↓ 39.2% VS. LAST MONTH
 ↑ 17.6% VS. LAST YEAR



OF SALES
519
 ↑ 4.4% VS. LAST MONTH
 ↓ 46.0% VS. LAST YEAR

MEDIAN SALES PRICE
\$460,000
 ↑ 5.7% VS. LAST MONTH
 ↑ 7.0% VS. LAST YEAR

TOTAL \$ OF SALES
\$278,312,375
 ↓ 47.6% VS. LAST MONTH
 ↑ 10.2% VS. LAST YEAR

information effective 7/1/2019



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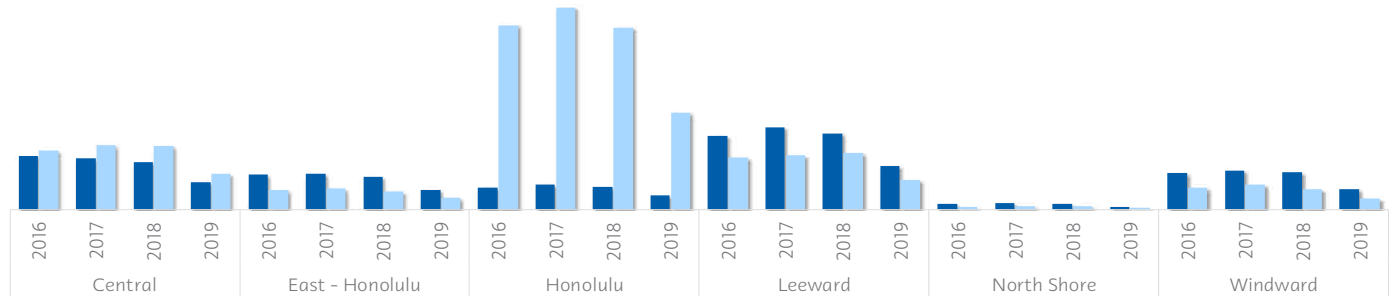
TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)

M:\Groups\Statistics\Residential Sales Report\Residential Sales Report Layout\Layout\RSR Generator\06 - INDESIGN\RSR 2018 v2.4.3 (IND 14.0.1)\RSR 2018 v2.4.3 (IND 14.0.1)\Links



| | YEAR | | TOTAL | |
|-----------------|------|-------|-------|-------|
| CENTRAL | 2016 | 995 | 899 | 1,894 |
| | 2017 | 1,081 | 865 | 1,946 |
| | 2018 | 1,073 | 798 | 1,871 |
| | 2019 | 608 | 464 | 1,072 |
| EAST - HONOLULU | 2016 | 335 | 591 | 926 |
| | 2017 | 351 | 604 | 955 |
| | 2018 | 307 | 550 | 857 |
| | 2019 | 204 | 329 | 533 |
| HONOLULU | 2016 | 3,105 | 374 | 3,479 |
| | 2017 | 3,415 | 417 | 3,832 |
| | 2018 | 3,065 | 381 | 3,446 |
| | 2019 | 1,629 | 238 | 1,867 |

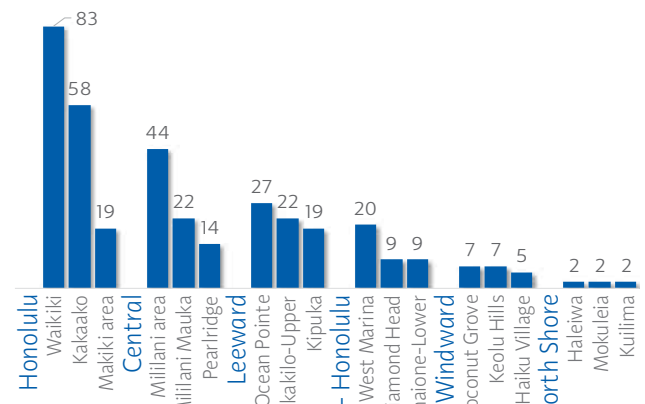
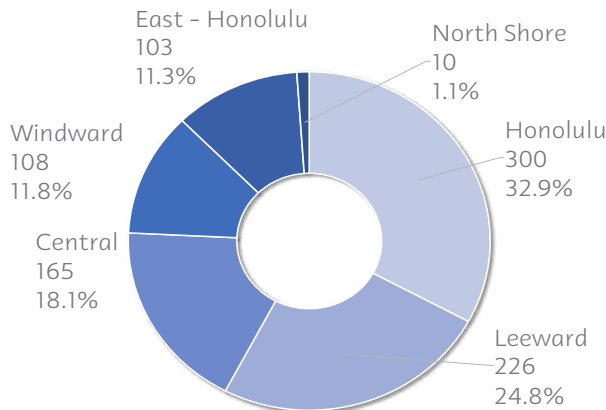
| | YEAR | | TOTAL | |
|-------------|------|-----|-------|-------|
| LEEWARD | 2016 | 878 | 1,245 | 2,123 |
| | 2017 | 917 | 1,392 | 2,309 |
| | 2018 | 952 | 1,278 | 2,230 |
| | 2019 | 498 | 740 | 1,238 |
| NORTH SHORE | 2016 | 48 | 94 | 142 |
| | 2017 | 56 | 103 | 159 |
| | 2018 | 56 | 95 | 151 |
| | 2019 | 29 | 43 | 72 |
| WINDWARD | 2016 | 369 | 617 | 986 |
| | 2017 | 415 | 658 | 1,073 |
| | 2018 | 343 | 634 | 977 |
| | 2019 | 187 | 339 | 526 |

* YTD Sales (#) vs. same period of previous years

Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

WEST OAHU

JUNE 2019

SALES BY REGION (CURRENT MONTH)

▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

| | SINGLE FAMILY HOMES | | | CONDOMINIUM | | |
|--------------------|---------------------|-----------|------------|-------------|------------|------------|
| | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN |
| OCEAN POINTE | 21 ▲ | \$15.6M ▲ | \$747.5K ▲ | 6 ▼ | \$3.4M ▼ | \$543.5K ▼ |
| MAKAKILO-UPPER | 5 ▲ | \$3.3M ▲ | \$664.0K ▲ | 17 ▲ | \$7.2M ▲ | \$415.0K ▲ |
| KIPIKA | 19 ▲ | \$14.1M ▲ | \$712.0K ▼ | -- | -- | -- |
| MAKAHA | 8 ▲ | \$4.7M ▲ | \$486.3K ▲ | 8 ▼ | \$1.8M ▲ | \$203.5K ▲ |
| EWA | 5 - | \$2.9M - | \$585.0K - | 10 ▲ | \$4.3M ▲ | \$405.5K ▲ |
| MAILI/NANAKULI | 11 ▼ | \$5.8M ▼ | \$530.0K ▲ | 3 ▲ | \$685.0K ▲ | \$180.0K ▼ |
| KO OLINA | -- | -- | -- | 13 ▲ | \$8.5M ▲ | \$615.0K ▼ |
| KAPOLEI | 2 ▲ | \$1.3M ▲ | \$667.0K ▼ | 10 ▲ | \$4.7M ▲ | \$502.5K ▲ |
| HOAKALEI KA MAKANA | 6 ▲ | \$5.1M ▲ | \$880.0K ▲ | 4 ▲ | \$2.3M ▲ | \$586.0K ▼ |
| WAIANAE | 2 ▲ | \$1.2M ▲ | \$608.5K ▲ | 6 ▲ | \$696.7K ▲ | \$122.8K ▲ |

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

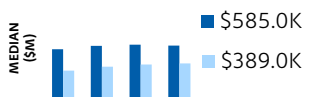
OCEAN POINTE



KIPIKA

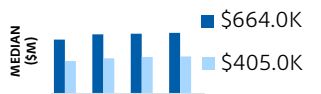


EWA

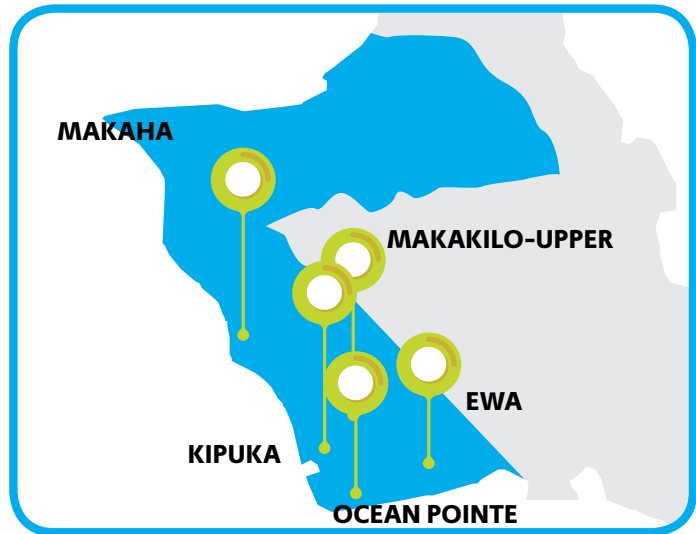
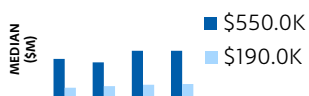
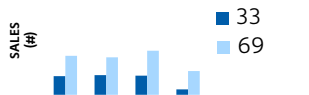


* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown

MAKAKILO-UPPER



MAKAHA



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES **740** ▼ 4.6% MEDIAN SALES PRICE **\$660.0K** 0.0%

TOTAL \$ OF SALES **\$488.0M** ▼ 9.4%

CONDOMINIUM

OF SALES **498** ▼ 7.2% MEDIAN SALES PRICE **\$400.0K** ▼ 2.1%

TOTAL \$ OF SALES **\$208.5M** ▼ 9.4%