



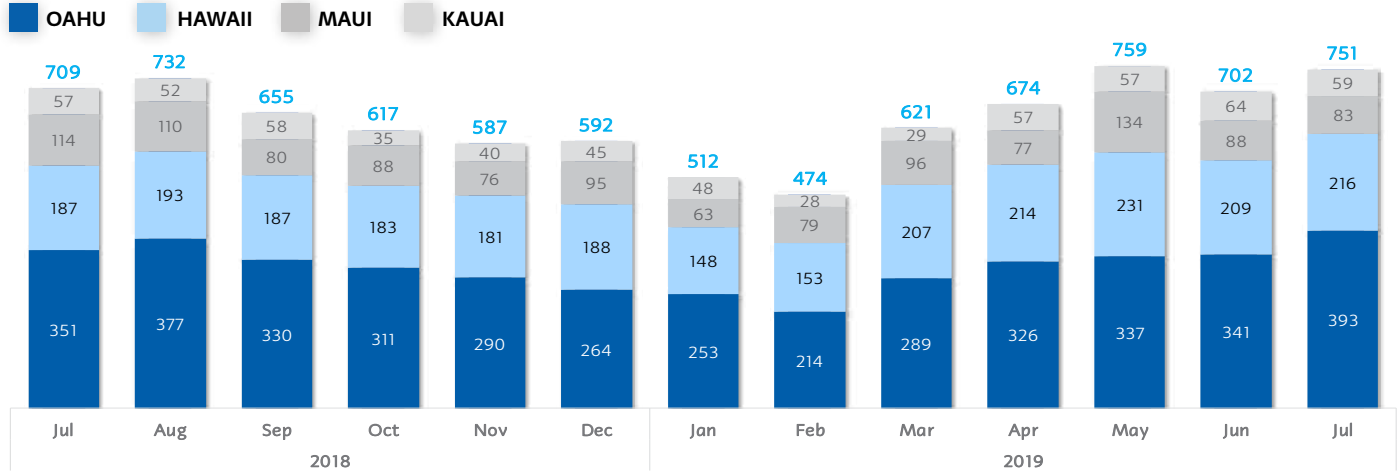
TITLE GUARANTY

TITLE & ESCROW SERVICES

RESIDENTIAL SALES REPORT JULY 2019

KAUAI

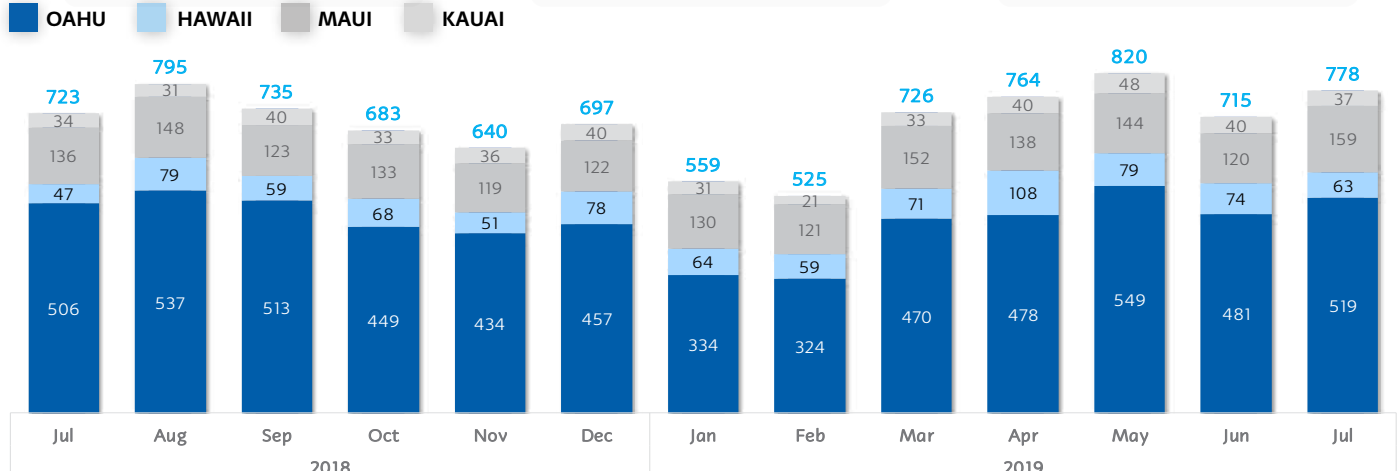
ISLAND SALES SINGLE FAMILY HOME CONDOMINIUM



OF SALES
59
 ↓ 7.8% VS. LAST MONTH
 ↑ 3.5% VS. LAST YEAR

MEDIAN SALES PRICE
\$650,000
 ↑ 4.9% VS. LAST MONTH
 ↑ 5.7% VS. LAST YEAR

TOTAL \$ OF SALES
\$51,695,873
 ↓ 1.7% VS. LAST MONTH
 ↑ 1.2% VS. LAST YEAR



OF SALES
37
 ↓ 7.5% VS. LAST MONTH
 ↑ 8.8% VS. LAST YEAR

MEDIAN SALES PRICE
\$630,000
 ↑ 15.3% VS. LAST MONTH
 ↑ 24.8% VS. LAST YEAR

TOTAL \$ OF SALES
\$28,693,069
 ↑ 12.0% VS. LAST MONTH
 ↑ 44.7% VS. LAST YEAR



KATHERINE APAO

Account Manager
Kauai

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Information effective 8/1/2019

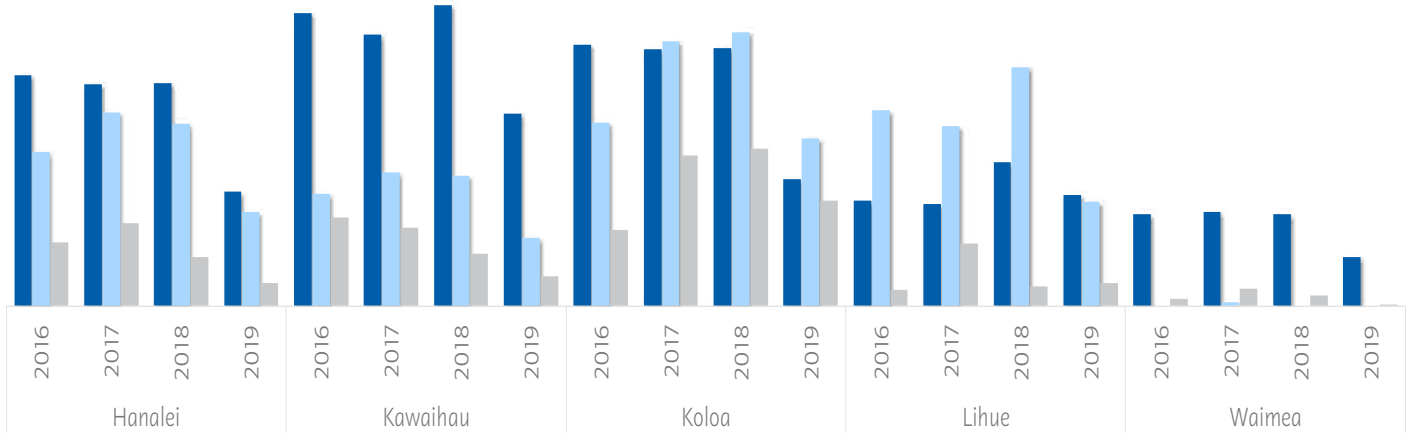


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)

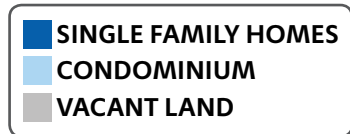


	YEAR	SINGLE FAMILY HOMES	CONDOMINIUM	VACANT LAND	TOTAL
HANALEI	2016	133	89	37	259
	2017	128	112	48	288
	2018	129	105	28	262
	2019	66	54	13	133
KAWAIHAU	2016	169	65	51	285
	2017	157	77	45	279
	2018	174	75	30	279
	2019	111	39	17	167
KOLOA	2016	151	106	44	301
	2017	148	153	87	388
	2018	149	158	91	398
	2019	73	97	61	231

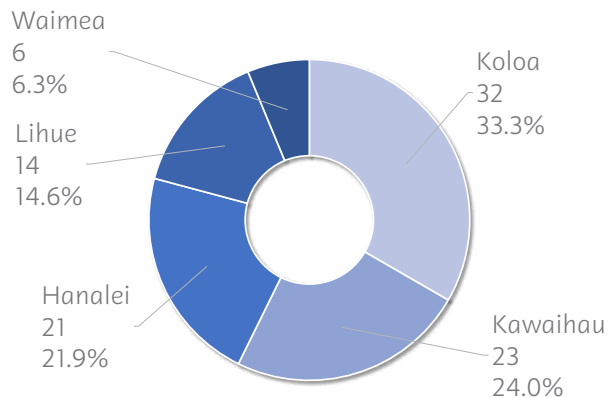
	YEAR	SINGLE FAMILY HOMES	CONDOMINIUM	VACANT LAND	TOTAL
LIHUE	2016	61	113	9	183
	2017	59	104	36	199
	2018	83	138	11	232
	2019	64	60	13	137
WAIMEA	2016	53		4	57
	2017	54	2	10	66
	2018	53		6	59
	2019	28		1	29

* YTD Sales (#) vs. same period of previous years

Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

KAUAI

JULY 2019

SALES BY REGION (CURRENT MONTH)

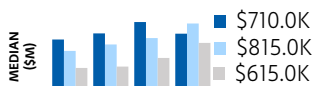
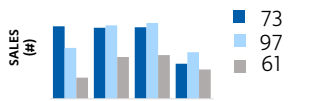
	SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
KOLOA	12 ▼	\$9.8M ▼	\$695.0K ▲	20 ▲	\$14.6M ▲	\$817.4K ▲	7 ▼	\$6.1M ▲	\$725.0K ▲
HANAIEI	14 ▲	\$21.6M ▲	\$1.3M ▼	7 ▼	\$5.0M ▼	\$630.0K ▼	--	--	--
KAWAIIHAU	17 ▼	\$10.3M ▼	\$549.0K ▼	6 ▼	\$2.4M ▼	\$365.0K ▲	4 ▼	\$1.3M ▼	\$294.5K ▼
LIHUE	10 ▲	\$6.8M ▲	\$609.8K ▲	4 ▼	\$6.7M ▲	\$475.0K ▲	--	--	--
WAIMEA	6 ▼	\$3.2M ▼	\$562.5K ▲	--	--	--	--	--	--

▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

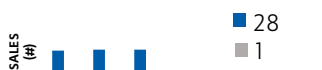
KOLOA



KAWAIIHAU

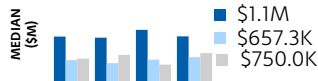
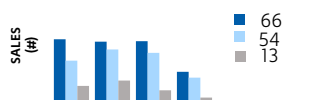


WAIMEA

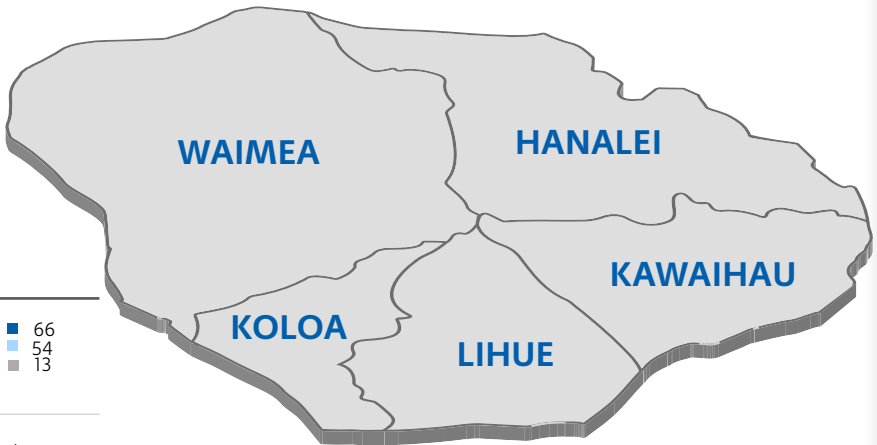
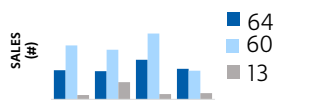


* Annual trend shown include 2016 to present

HANAIEI



LIHUE



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES **342** ▼ 4.5% MEDIAN SALES PRICE **\$648.3K** ▼ 7.5%
 TOTAL \$ OF SALES **\$309.2M** ▼ 26.3%

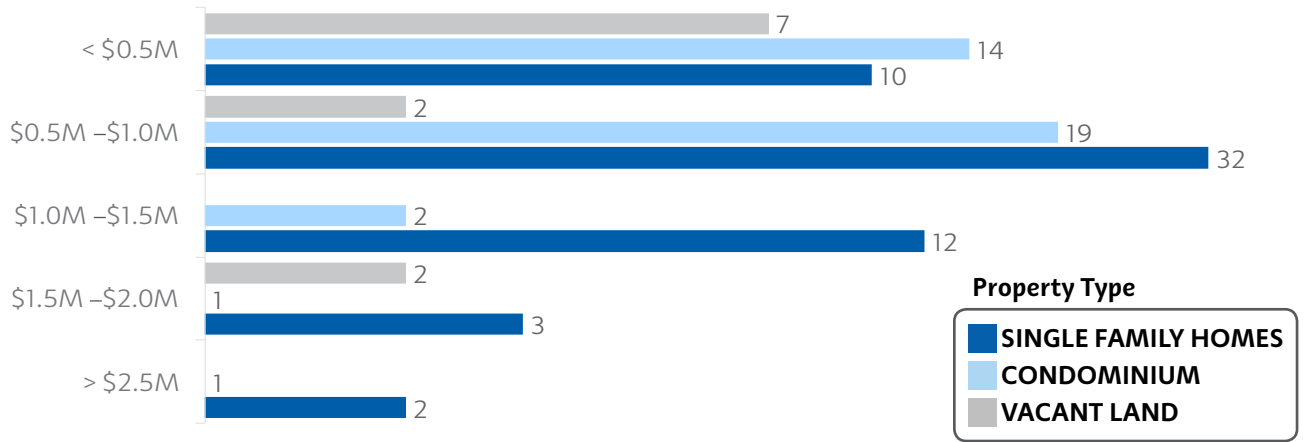
CONDOMINIUM

OF SALES **250** ▼ 15.5% MEDIAN SALES PRICE **\$562.5K** ▲ 28.6%
 TOTAL \$ OF SALES **\$167.0M** ▲ 7.1%

VACANT LAND

OF SALES **105** ▲ 2.9% MEDIAN SALES PRICE **\$477.0K** ▲ 25.5%
 TOTAL \$ OF SALES **\$66.6M** ▲ 14.7%

ISLAND SALES (#) BY PRICE RANGE



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Let Us Be A Part Of Your Solution!



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