



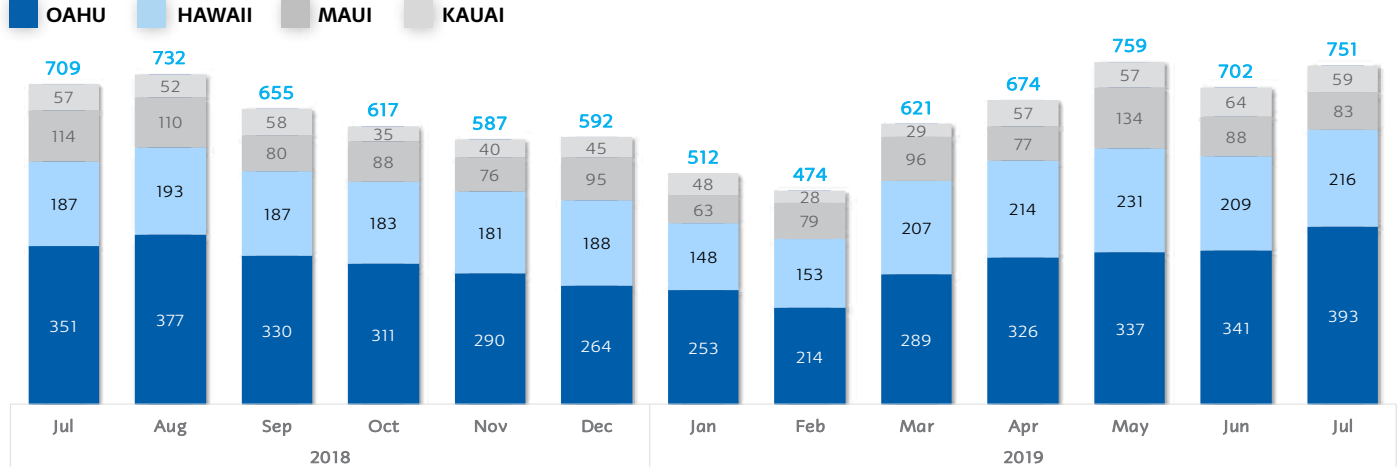
# TITLE GUARANTY

TITLE & ESCROW SERVICES

## RESIDENTIAL SALES REPORT JULY 2019

# OAHU

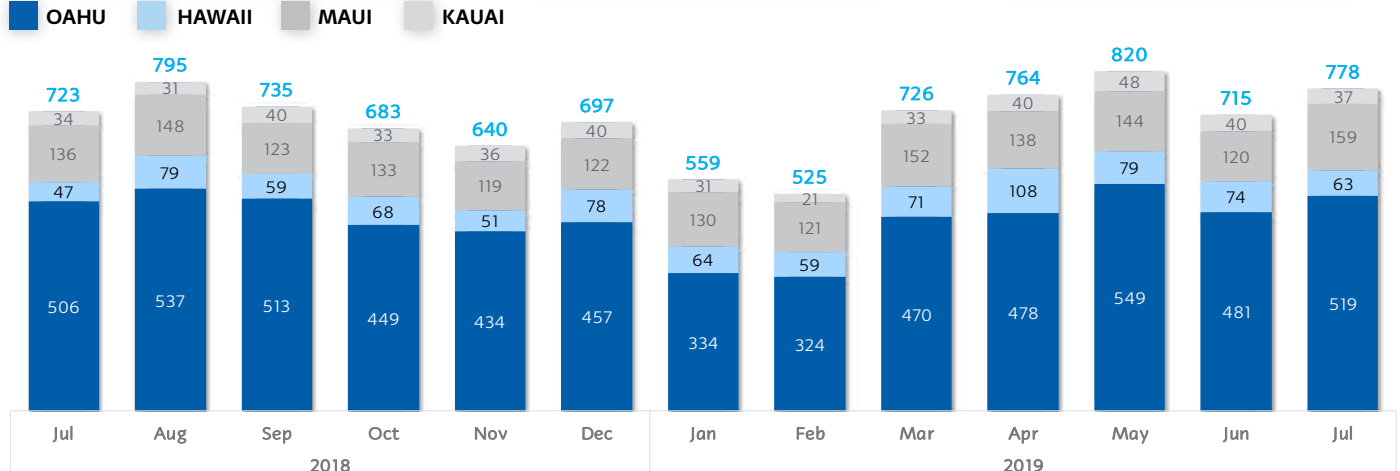
### ISLAND SALES SINGLE FAMILY HOME CONDOMINIUM



**# OF SALES**  
**393**  
 ↑ 15.2% VS. LAST MONTH  
 ↑ 12.0% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$825,000**  
 ↑ 4.7% VS. LAST MONTH  
 ↑ 4.7% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$395,974,916**  
 ↑ 21.1% VS. LAST MONTH  
 ↑ 16.4% VS. LAST YEAR



**# OF SALES**  
**519**  
 ↑ 7.9% VS. LAST MONTH  
 ↑ 2.6% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$460,000**  
 ↑ 5.7% VS. LAST MONTH  
 ↑ 7.1% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$278,312,375**  
 ↑ 4.8% VS. LAST MONTH  
 ↑ 8.8% VS. LAST YEAR



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Information effective 8/1/2019

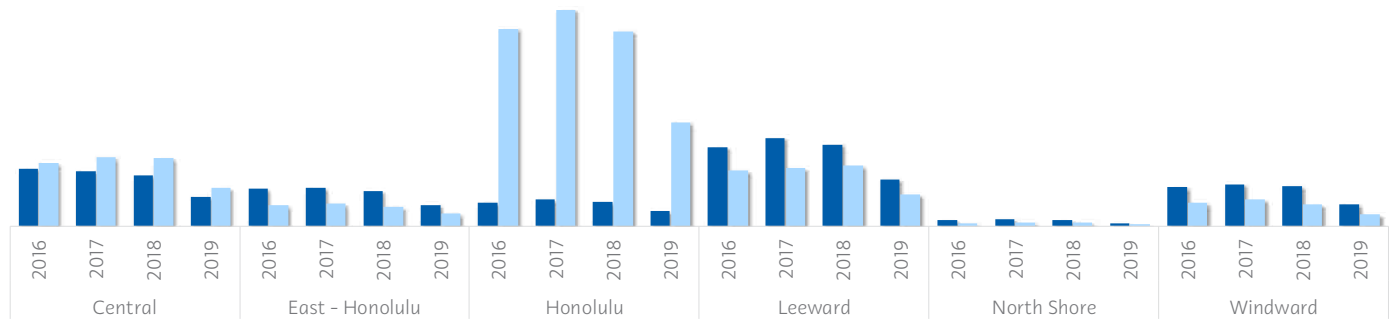


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## REGIONAL SALES

### SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	464	608	1,072
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	329	204	533
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	238	1,629	1,867

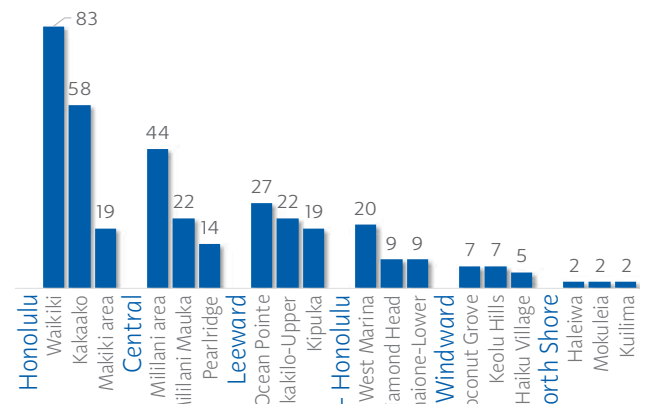
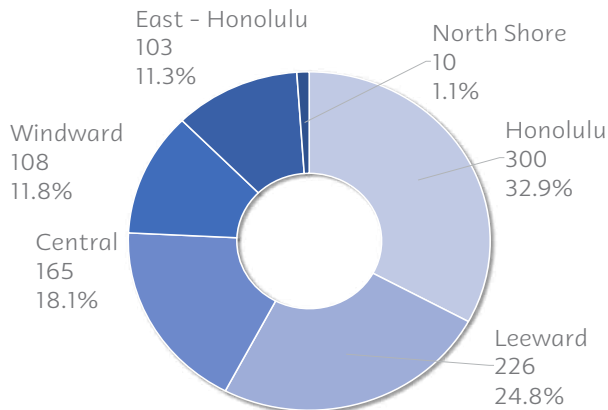
	YEAR		TOTAL	
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	740	498	1,238
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	43	29	72
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	339	187	526

\* YTD Sales (#) vs. same period of previous years

### Property Type



### # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## OAHU JULY 2019

### SALES BY REGION (CURRENT MONTH)



Increase/Decrease vs. Last Year



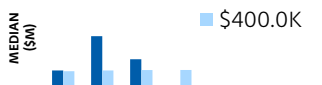
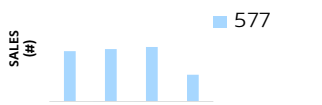
No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HONOLULU	Waikiki	--	--	--	83 ▼	\$43.4M ▲	\$415.0K ▲
	Kakaako	--	--	--	58 ▲	\$60.0M ▲	\$755.7K ▼
	Makiki area	1 ●	\$2.0M ▼	\$2.0M ▼	18 ▼	\$7.3M ▼	\$398.5K ▲
<b>HONOLULU TOTAL</b>		40 ▲	\$43.7M ▲	\$1.0M ▲	260 ▼	\$153.0M ▲	\$462.5K ▲
LEEWARD	Ocean Pointe	21 ▲	\$15.6M ▲	\$747.5K ▲	6 ▼	\$3.4M ▼	\$543.5K ▼
	Makakilo-Upper	5 ▲	\$3.3M ▲	\$664.0K ▲	17 ▲	\$7.2M ▲	\$415.0K ▲
	Kipuka	19 ▲	\$14.1M ▲	\$712.0K ▼	--	--	--
<b>LEEWARD TOTAL</b>		138 ▲	\$96.4M ▲	\$680.0K ▲	88 ▼	\$38.5M ▼	\$430.0K ▲
WINDWARD	Keolu Hills	7 ▲	\$6.7M ▲	\$912.5K ▲	--	--	--
	Coconut Grove	7 ▲	\$6.5M ▲	\$998.0K ▲	--	--	--
	Kailua Town	--	--	--	5 ▼	\$3.3M ▼	\$629.5K ▼
<b>WINDWARD TOTAL</b>		78 ▲	\$106.4M ▲	\$998.5K ▲	30 ▼	\$17.7M ▼	\$600.0K ▲
EAST - HONOLULU	West Marina	1 ●	\$665.0K ▼	\$665.0K ▼	19 ▲	\$14.7M ▲	\$760.0K ▼
	Hahaione-Lower	--	--	--	9 ▲	\$5.2M ▲	\$568.0K ▼
	Diamond Head	3 ▲	\$12.8M ▲	\$3.5M ▲	6 ▲	\$6.3M ▲	\$666.3K ▼
<b>EAST - HONOLULU TOTAL</b>		61 ▲	\$88.1M ▲	\$1.2M ▼	42 ▲	\$30.8M ▲	\$688.0K ▲
CENTRAL	Mililani area	15 ●	\$10.9M ▼	\$742.5K ▼	29 ▼	\$12.0M ▼	\$461.5K ▲
	Mililani Mauka	10 ▲	\$9.1M ▲	\$877.3K ▼	12 ▲	\$5.6M ▲	\$469.5K ▲
	Pearlridge	--	--	--	14 ●	\$5.3M ▲	\$386.0K ▲
<b>CENTRAL TOTAL</b>		69 ▼	\$52.7M ▼	\$748.0K ▼	96 ▲	\$37.1M ▲	\$380.0K ▼
NORTH SHORE	Pupukea	2 ▲	\$2.3M ▲	\$1.2M ▼	--	--	--
	Haleiwa	2 ●	\$2.2M ▲	\$1.1M ▲	--	--	--
	Waialua	1 ▼	\$1.1M ▼	\$1.1M ▼	1 ▼	\$239.0K ▼	\$239.0K ▼
<b>NORTH SHORE TOTAL</b>		7 ●	\$8.6M ▼	\$1.1M ▼	3 ▼	\$1.3M ▼	\$485.0K ▲

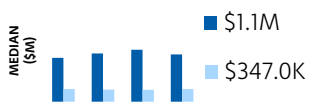
### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

#### TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

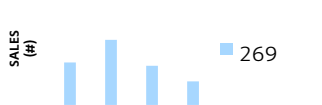
#### WAIKIKI



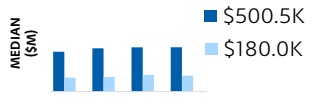
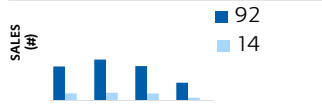
#### MAKIKI AREA



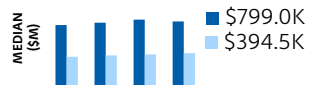
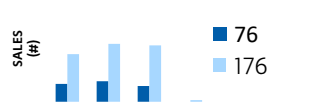
#### KAKAAKO



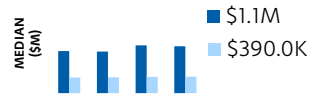
#### MILILANI MAUKA



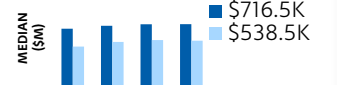
#### MILILANI AREA



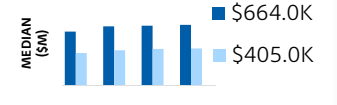
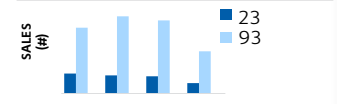
#### SALT LAKE



#### OCEAN POINTE



#### MAKAKILO-UPPER



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

**SINGLE FAMILY HOMES**

# OF SALES: 2,156 ▼ 0.3%

MEDIAN SALES PRICE: \$781.5K ▲ 0.1%

TOTAL \$ OF SALES: \$2.0B ▼ 4.3%

**CONDOMINIUM**

# OF SALES: 3,159 ▼ 7.3%

MEDIAN SALES PRICE: \$427.0K ▼ 0.7%

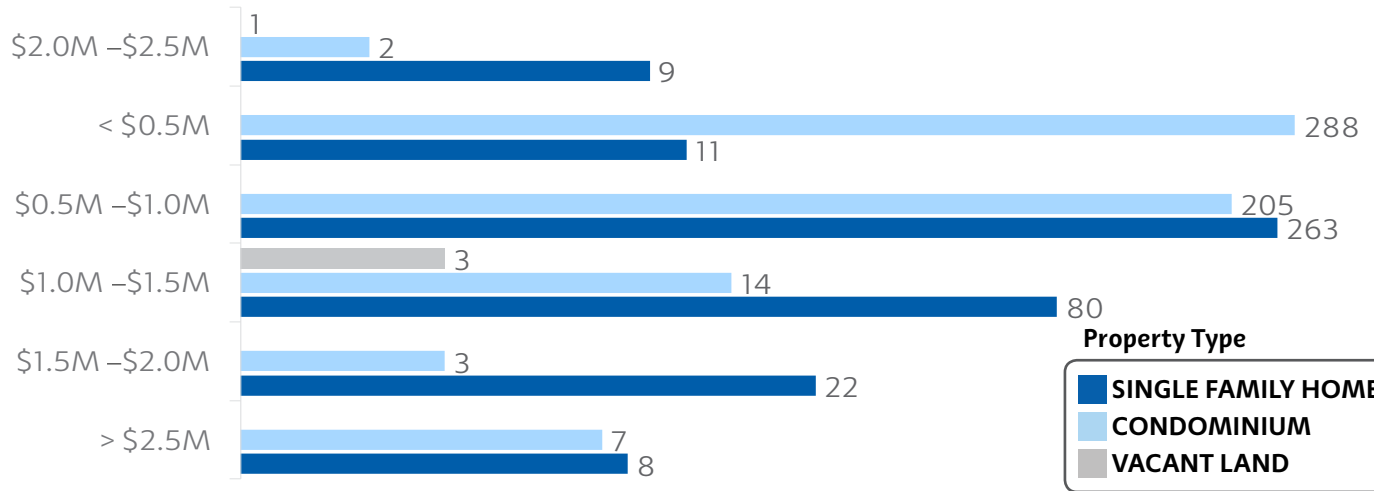
TOTAL \$ OF SALES: \$1.7B ▼ 7.4%

\* Annual trend shown include 2016 to present; Top 8 Neighborhood Shown

NEIGHBORHOOD SALES

Information Deemed Reliable But Not Guaranteed. SOURCE: Multiple Listing Services from respective Boards of REALTORS®, Bureau of Conveyances, and Title Guaranty.

## ISLAND SALES (#) BY PRICE RANGE



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